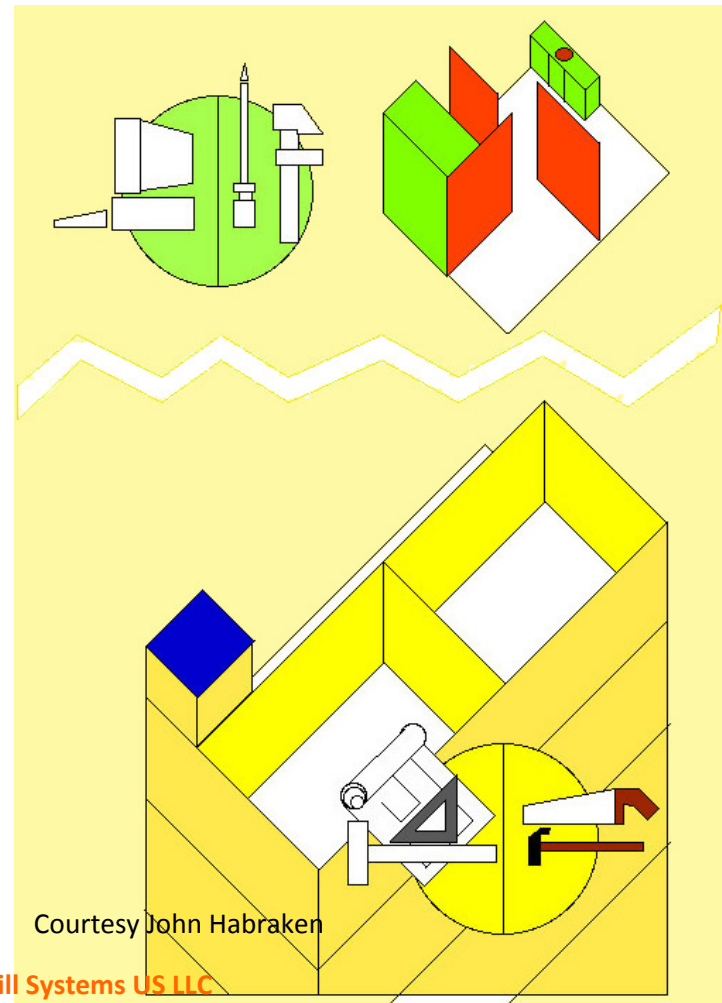
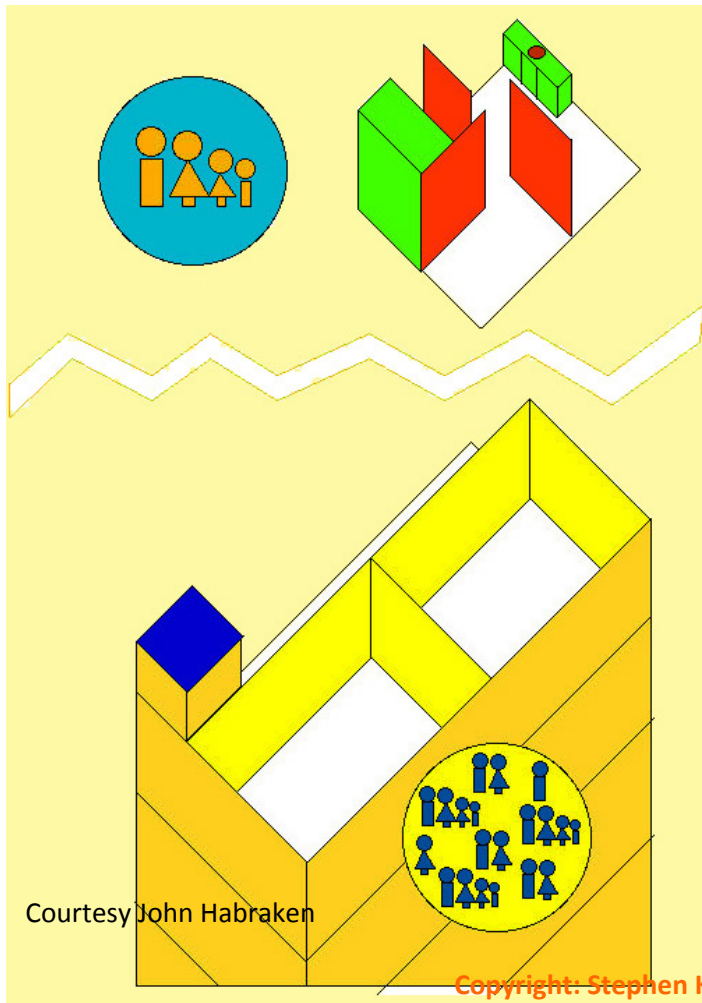


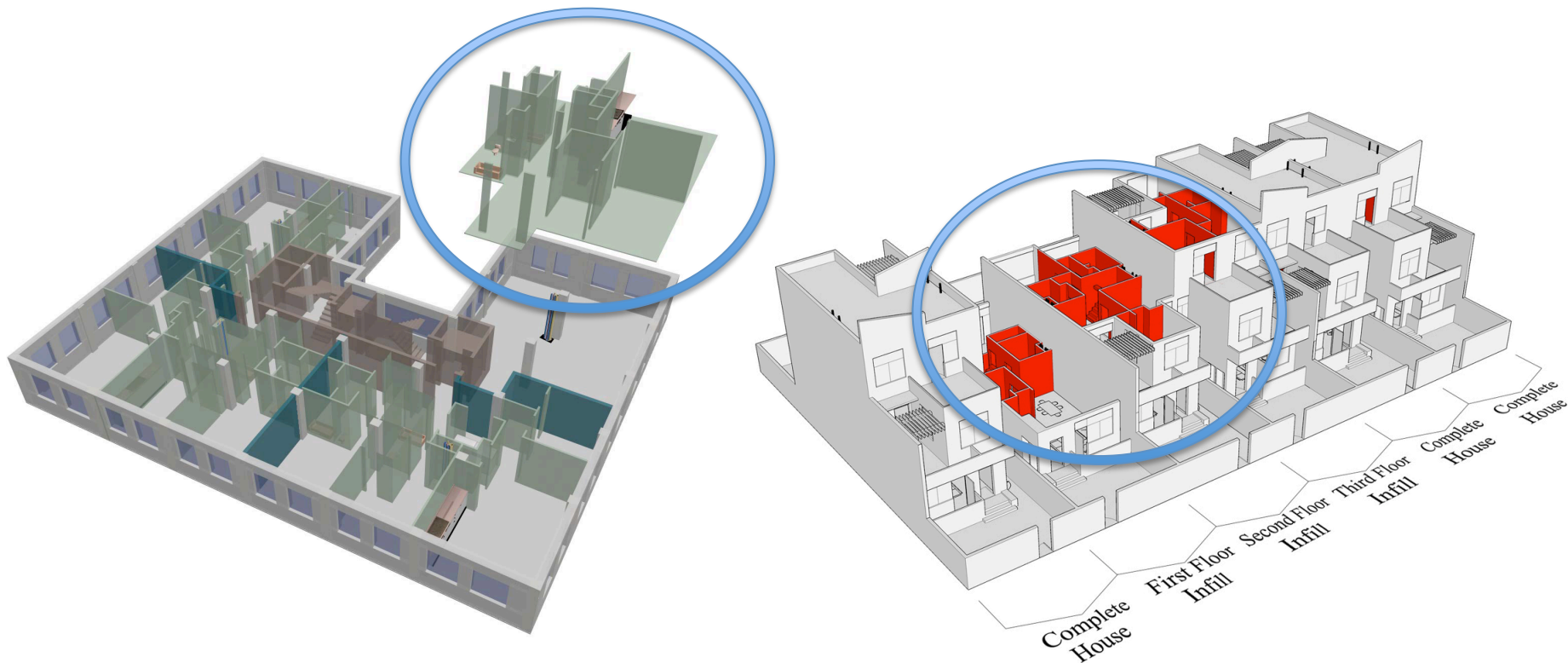
# AN INFILL INDUSTRY and its PRODUCTS

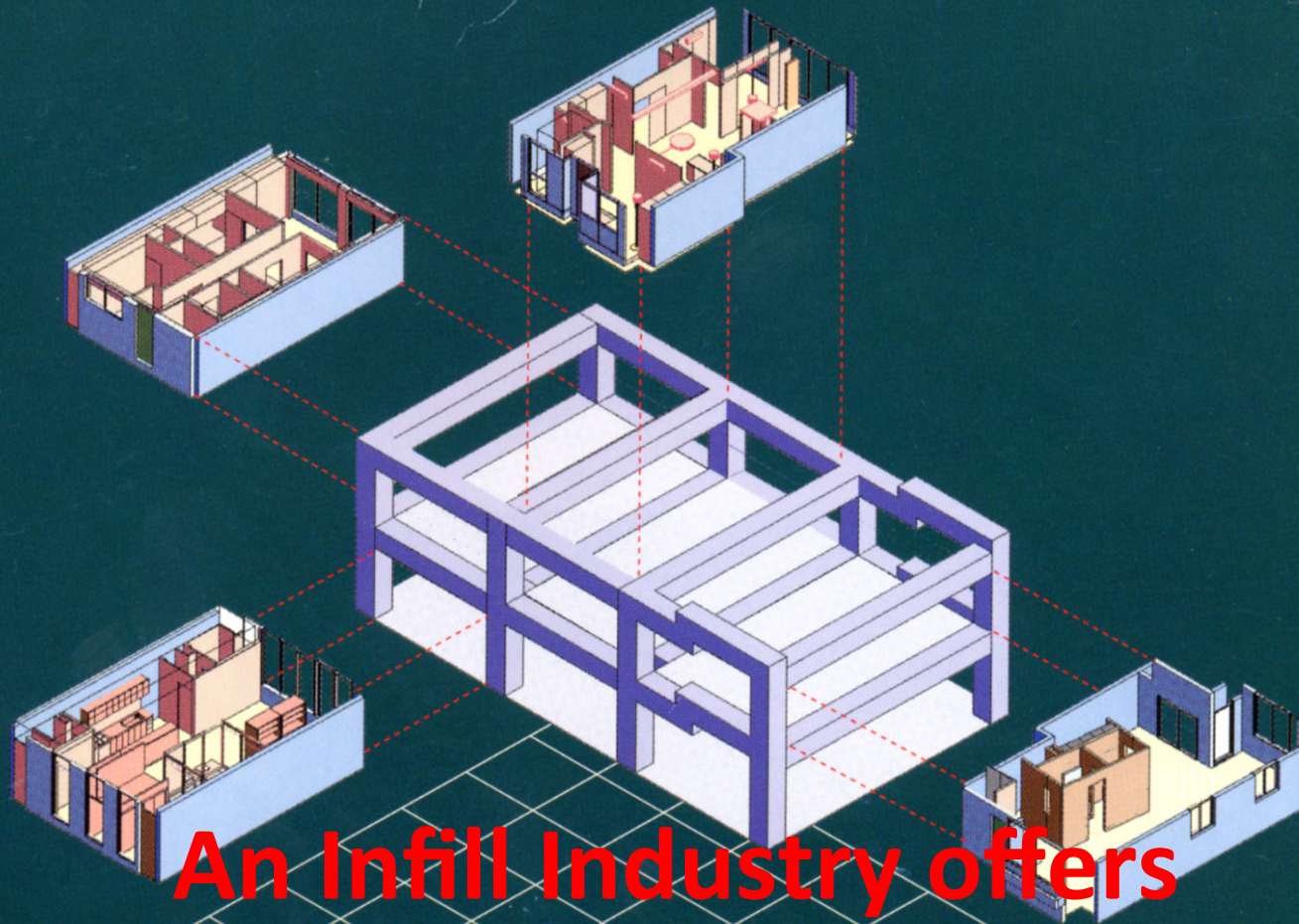
Steve Kendall, PhD (MIT'90) | Infill Systems US LLC



# LOOKING TO THE FUTURE

....disintermediation, supported by the internet and automation  
to help us address sustainability



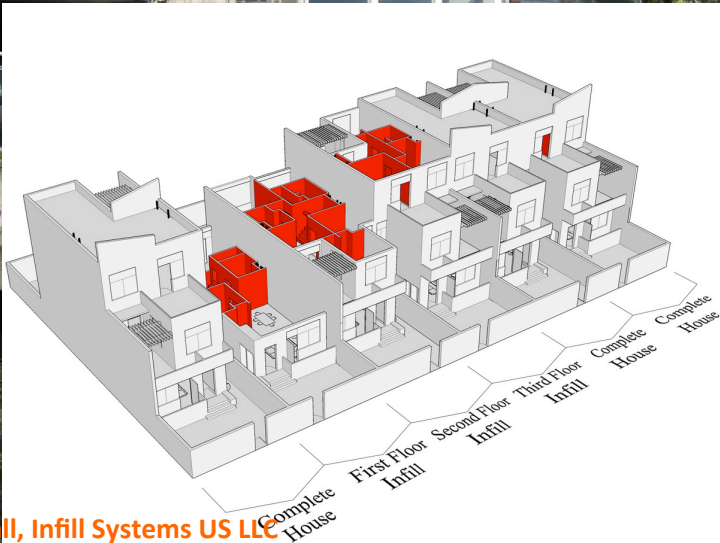


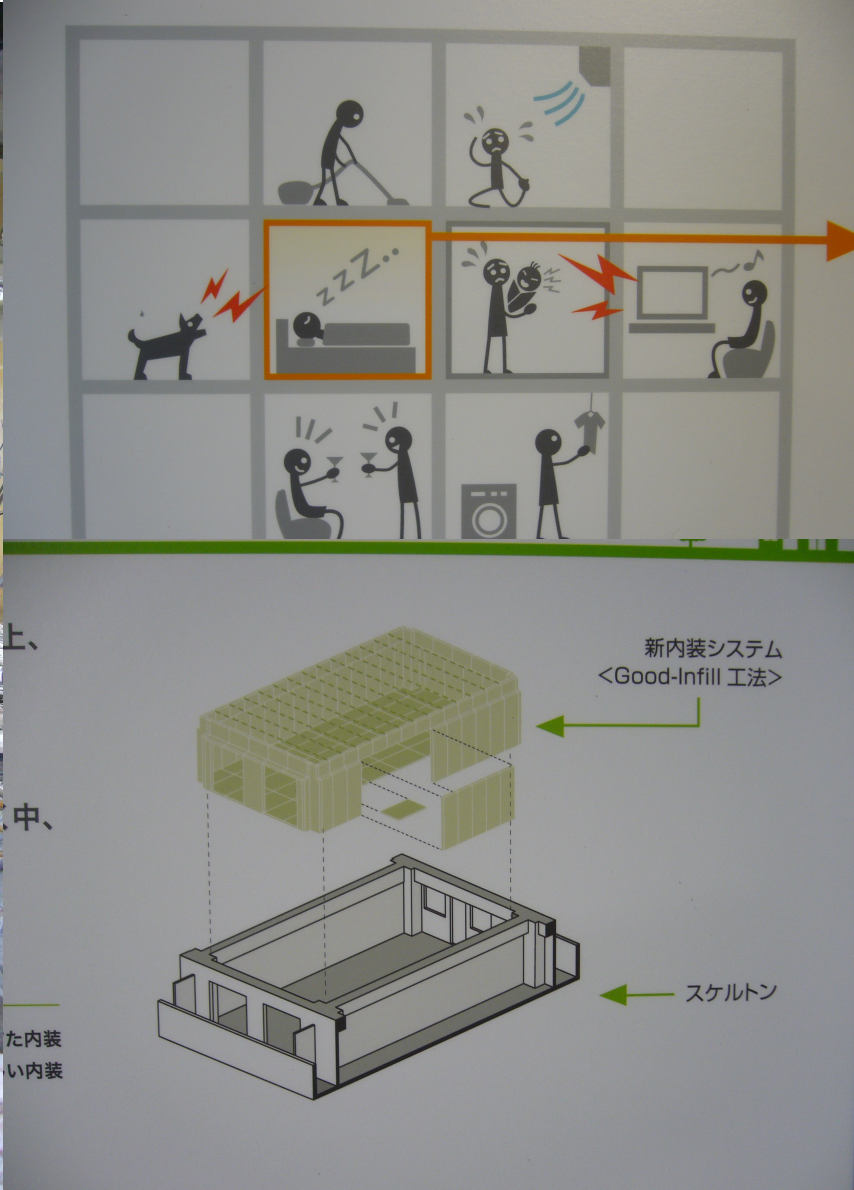
## An Infill Industry offers

- decision flexibility to developers
  - choice to users
  - adaptability later

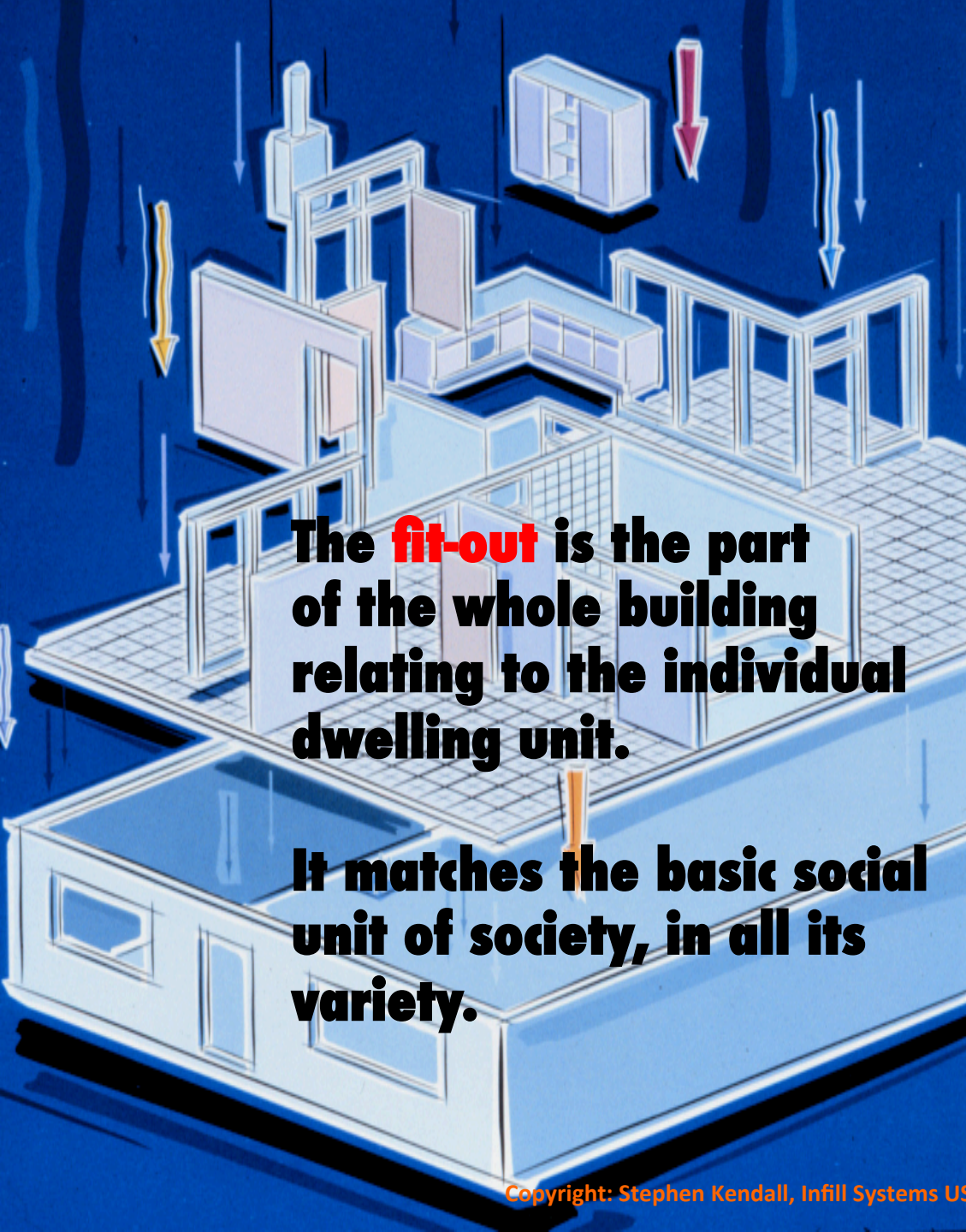
**THUS - a long-lasting real estate asset**

# In new construction





**...and in upgrading the existing building stock**



The **fit-out** is the part of the whole building relating to the individual dwelling unit.

It matches the basic social unit of society, in all its variety.

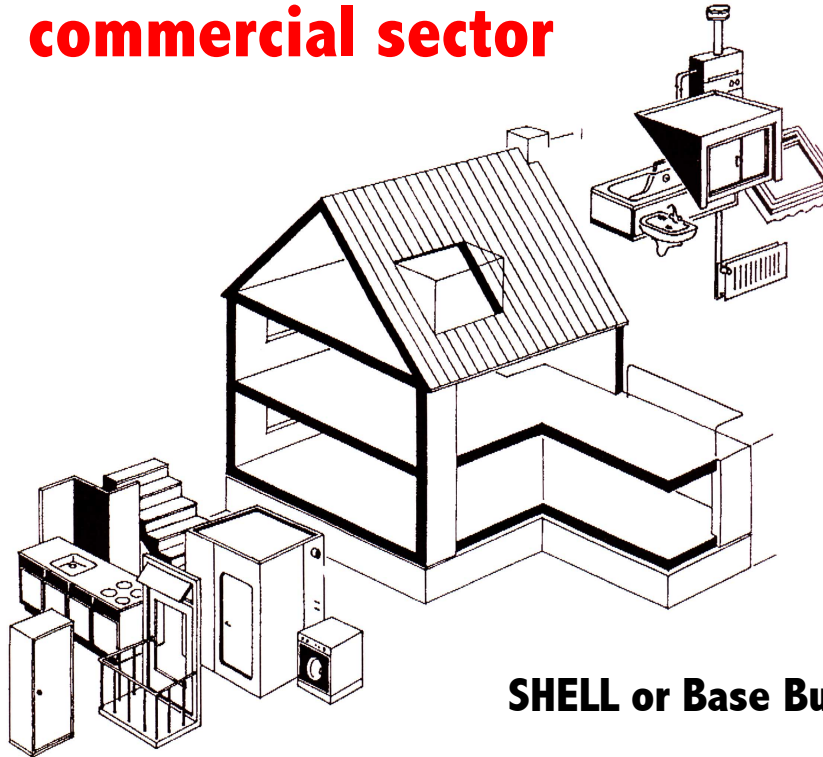


# Divided Construction Costs

Base Building and Fit-out

**A starting point:**

**Divided construction costs is familiar in the commercial sector**

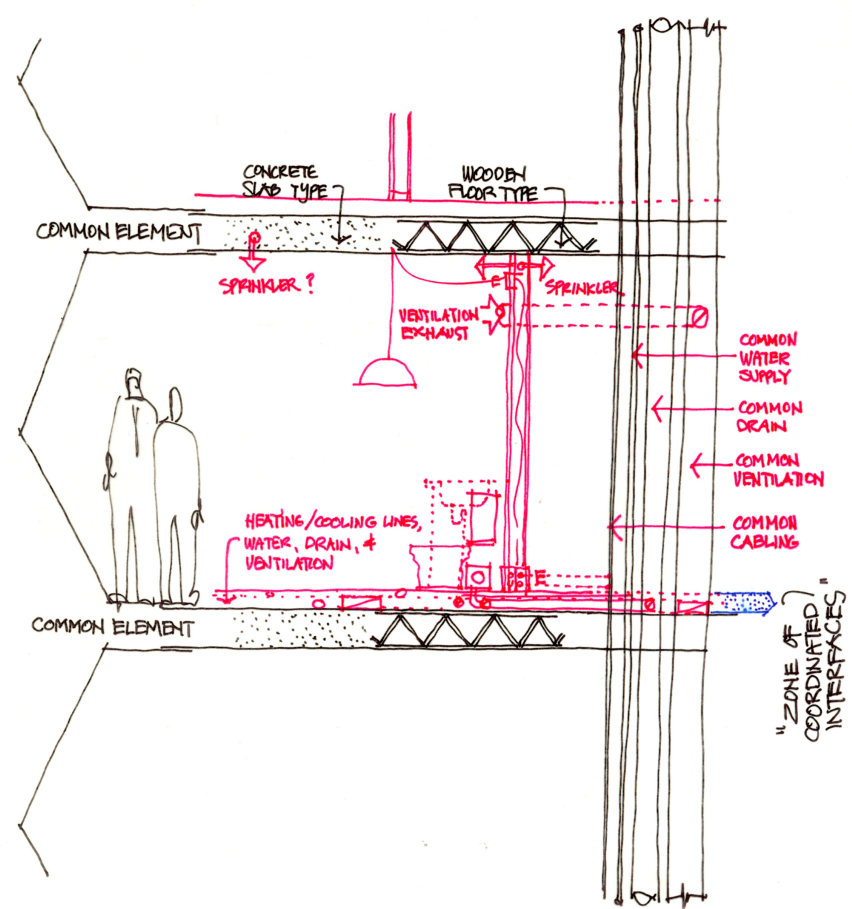
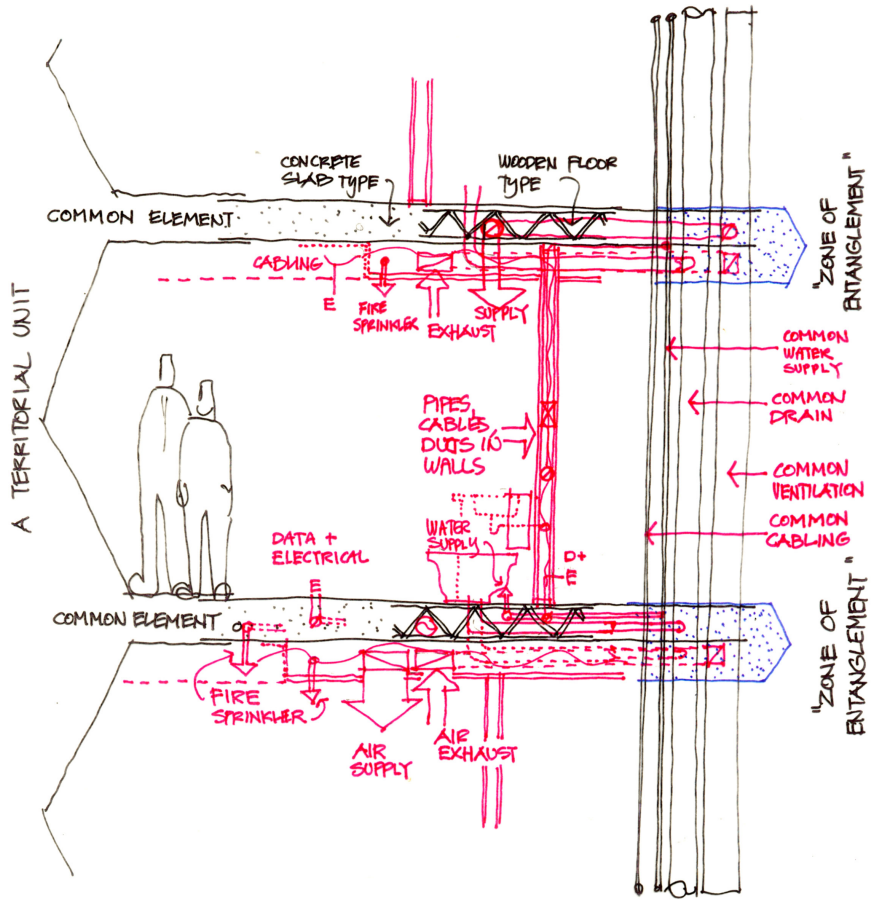


**FIT-OUT**

**SHELL or Base Building**

TOTALS

		Base Building	Fit-Out
Preliminaries	BB+FO	.5%	.5%
Foundation		10.2%	
Rough Structure		16.6%	
Full Enclosure		15.1%	
Finishing Trades	BB+FO	3.0%	9.8%
Flooring	FO		7.0%
Interior Trim Carpentry	FO		3.0%
Interior Doors	FO		1.6%
Ceramic Tile	FO		.7%
Cabinets and Vanities	FO		4.2%
Appliances	FO		1.7%
Rough and Finish Plumbing	BB+FO	1.2%	5.0%
Rough and Finish Electrical	BB+FO	1.3%	2.3%
Lighting Fixtures	FO		1.0%
Completion		4.8%	
Specialties	BB+FO	3.6%	3.2%
Other	BB+FO	1.1%	1.0%
<b>TOTALS</b>		<b>57.4%</b>	<b>42.6%</b>

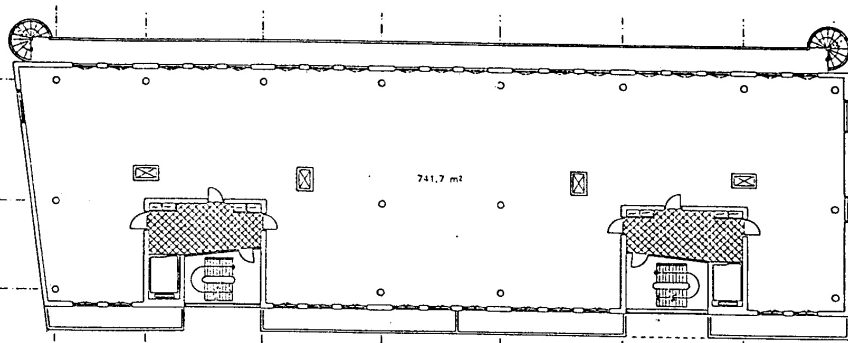


...we are moving from messy entanglement to smart disentanglement...

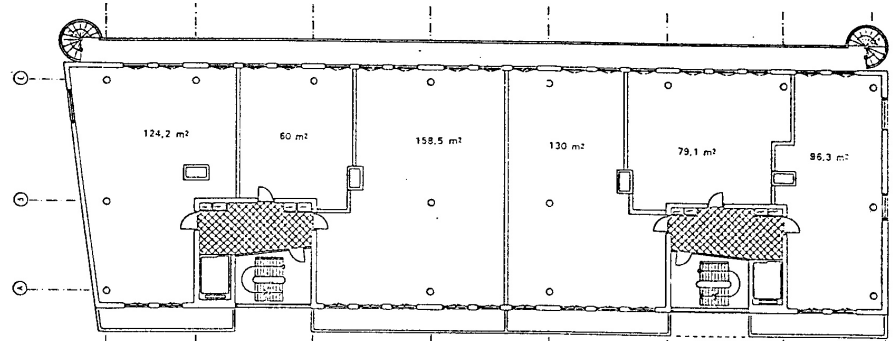


# Open Building Requires Capacity

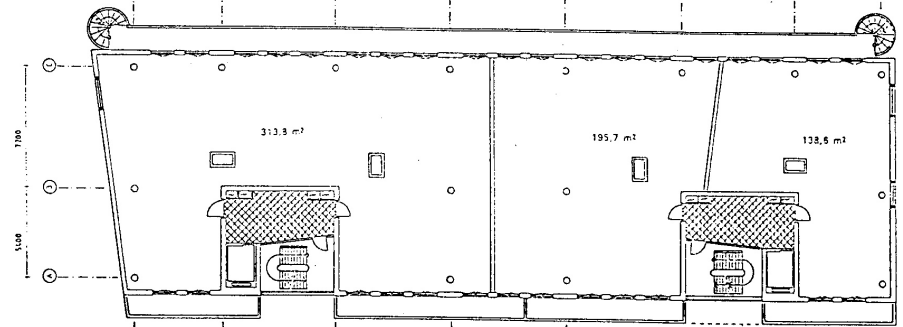
SELLING SUPPORT PER M2



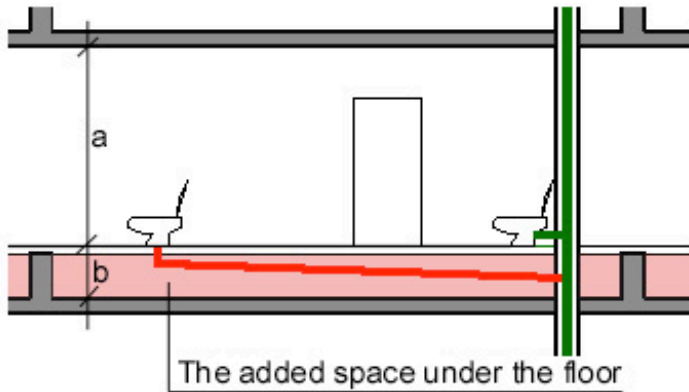
THE EMPTY SUPPORT WITH CAREFULLY POSITIONED STAIR-LANDINGS and VERTICAL MAINS



UNIT ALLOCATION VARIANT WITH 6 UNITS

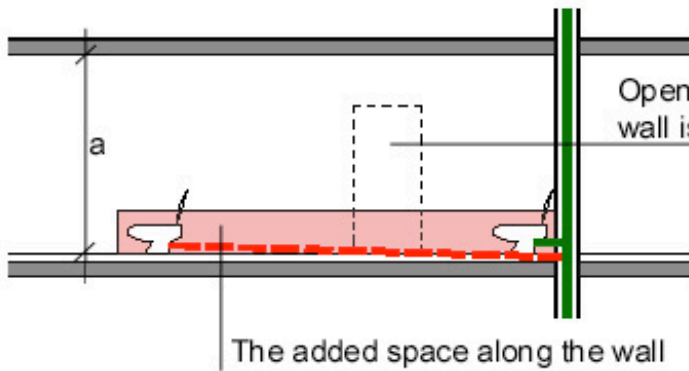


UNIT ALLOCATION VARIANT WITH 3 UNITS

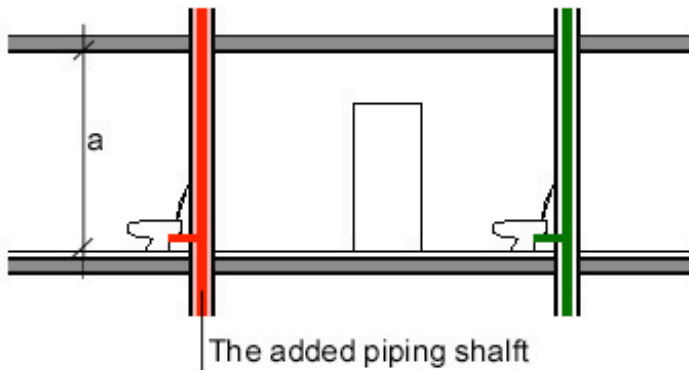


### Thicker floors (affects building height)

- “floor layer”  
(e.g. the Matrix Tile System)
- “raised floor”  
(e.g. S/I housing)
- “floor trenches”
- “upside-down floor”
- Precast slab w/removable top



### Thicker walls (effects floor area)



### More vertical pipe shafts (effects floor area)

## There are trade-offs:

To let us decide floor plans later, we must choose between several ways to organize pipes:

- **vertical** (common parts)
- **horizontal** (belonging to each dwelling unit)

# How INFILL companies work



**Company showroom  
providing design services**



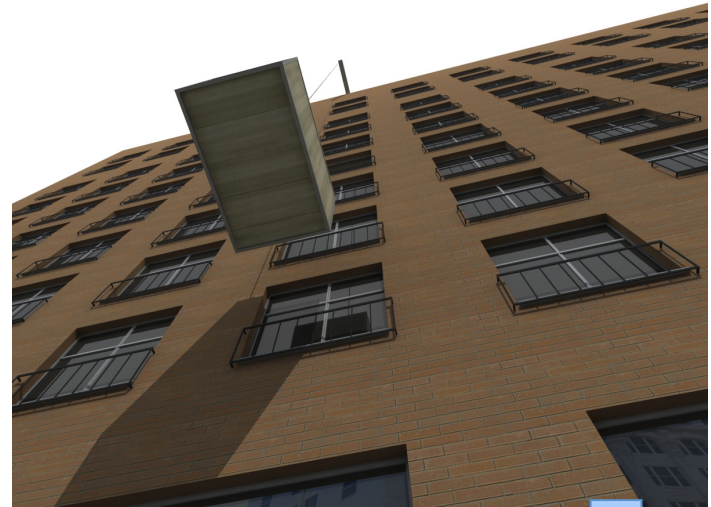
**Consolidation and fabrication**



**Loading containers per dwelling unit**



**Delivery of containers in the sequence needed for JIT fit-out**



**Hoisting to the unit**

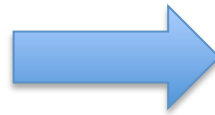


**Container temporarily located**

*(Or the parts can be delivered using the building's freight elevator)*



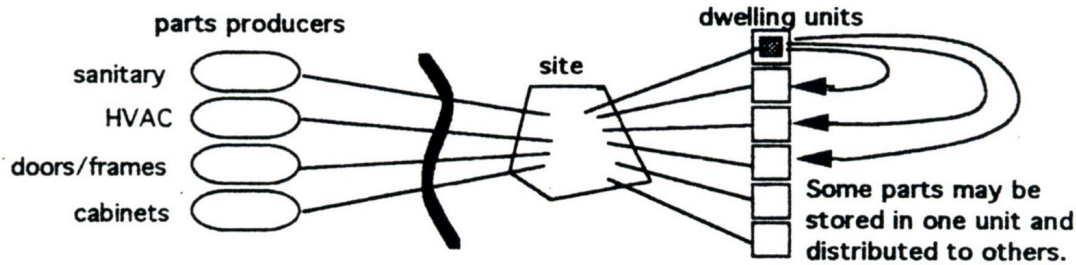
**A multi-skilled installation team works inside the space**



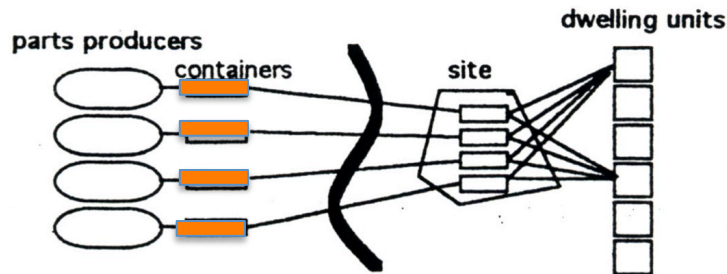
**Each unit is a separate project, budgeted independently**

***Each individual unit fit-out is completed within one month of its purchase***

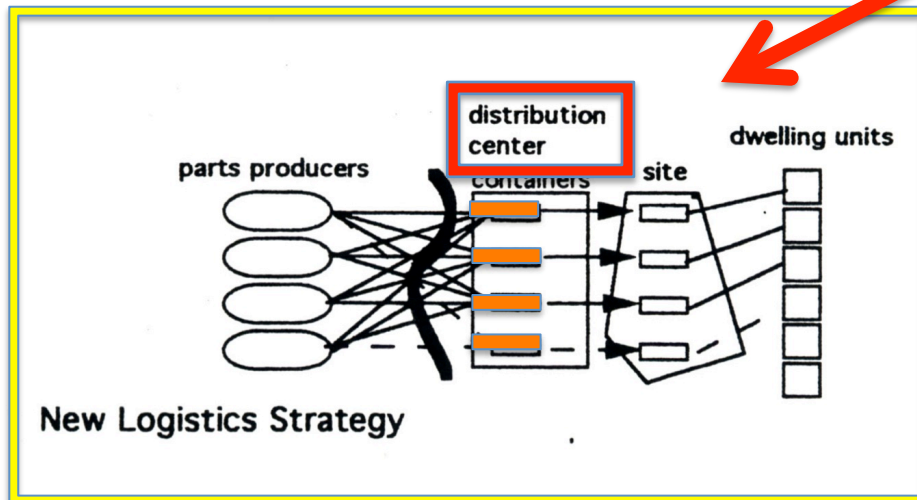




The Traditional Supply and Logistics Chain



Intermediate Strategy

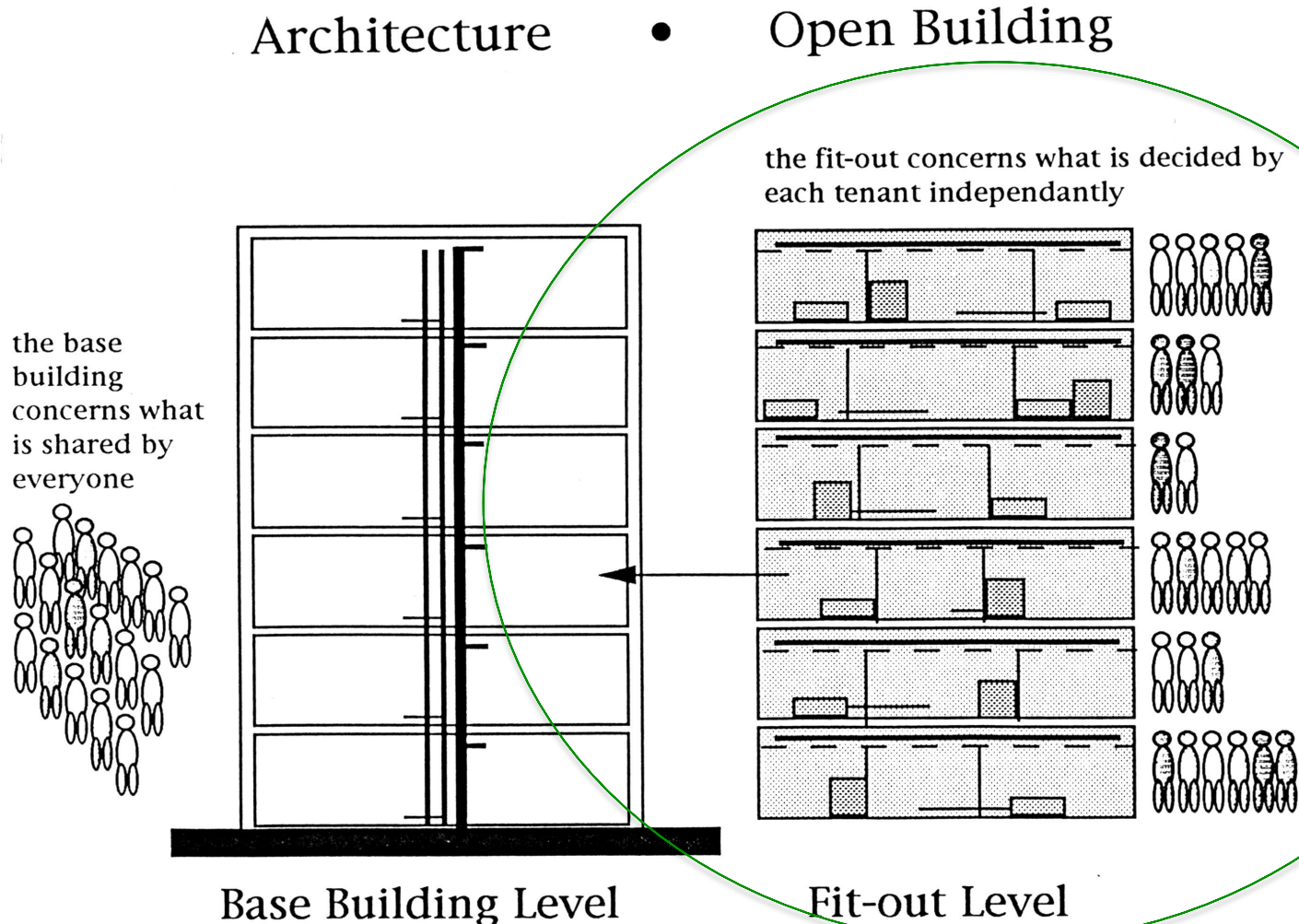


New Logistics Strategy

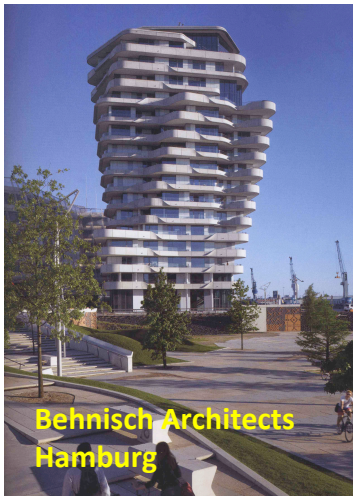
**Infill companies provide:**

- design
- fabrication
- consolidation and
- installation services
- *and possibly financing*

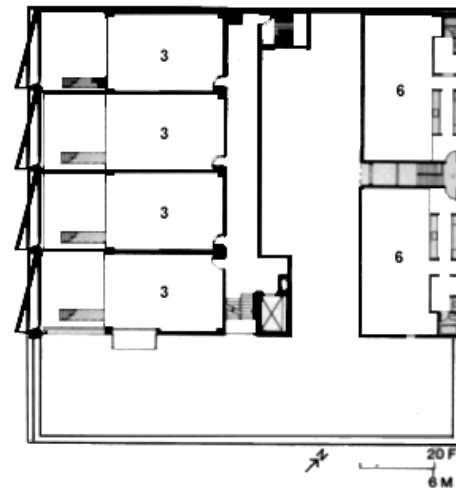
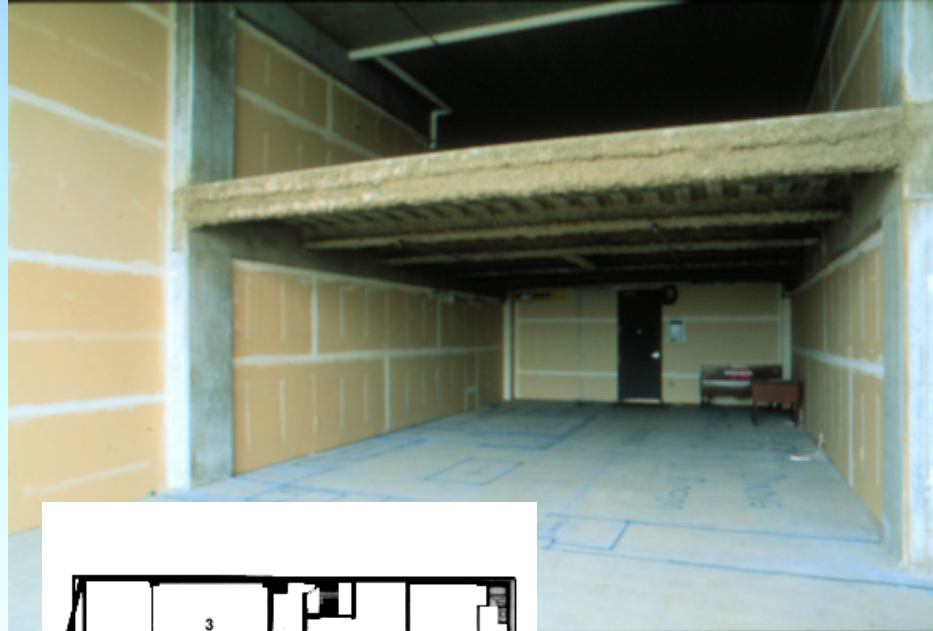
# Infill companies operate in the second phase of 2-step decision-making processes



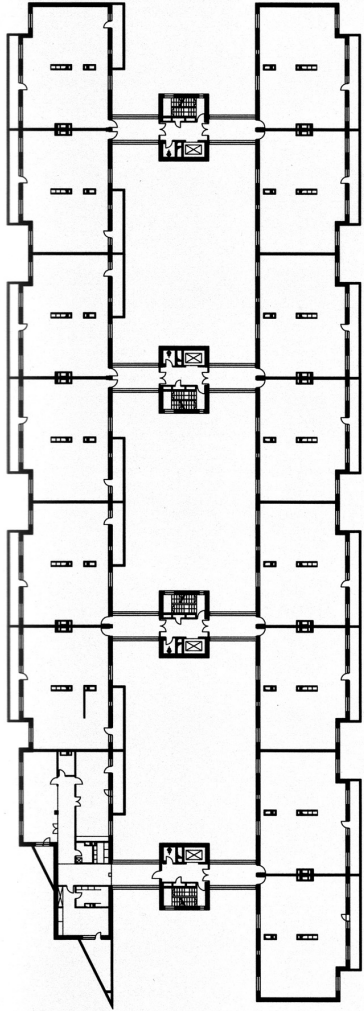
# Residential Open Building (designed for gradual customization)



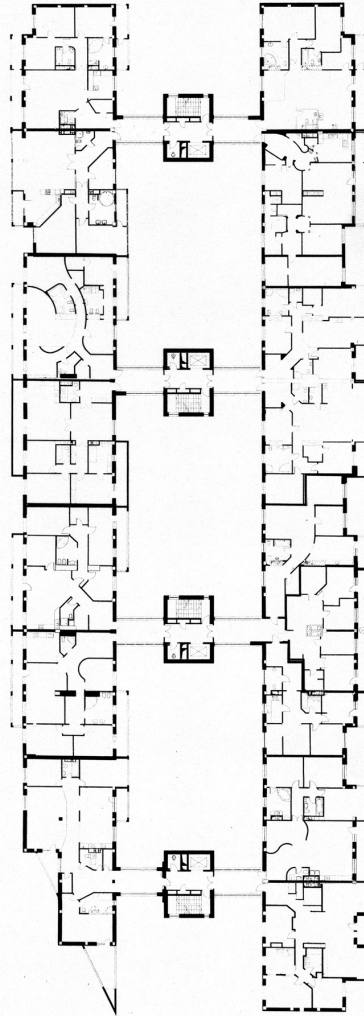




**Banner Building, Seattle**  
**Architect: Weinstein Assoc.**  
**Developer: Koryn Rolstad**



ТПО «Резерв»  
Жилый дом в Москве. 2000  
план дома  
планы квартир



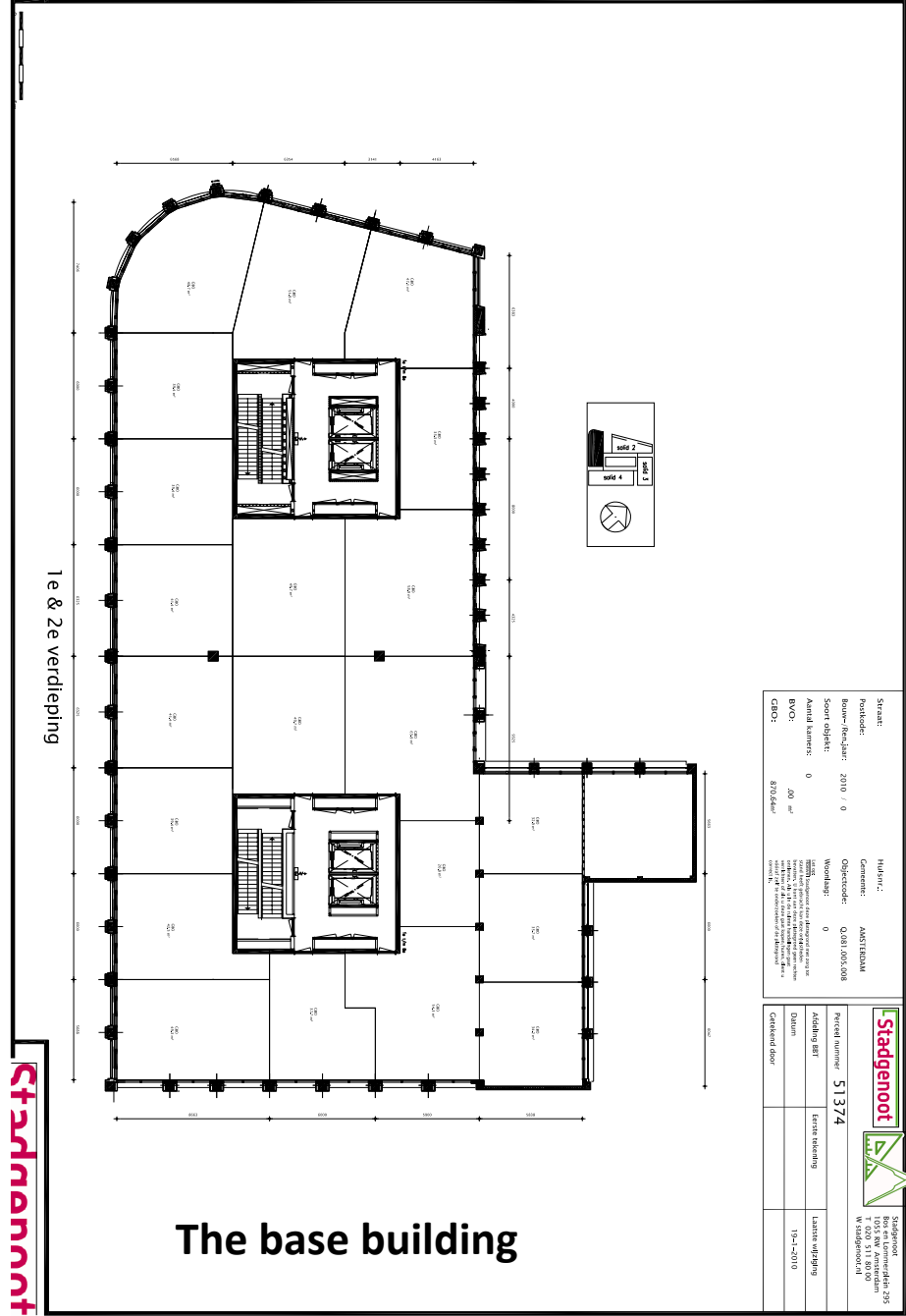
ТПО Резерв  
Apartment block in Moscow, 2000  
plan of the building  
plans of the apartments



## Catamaran House in Moscow Reserve Architects / Vladimir Plotkin



**Townhome Project  
Zaltbommel, the Netherlands  
Architect: Jan vandenbrink**



The base building

Stadnannoot

Straat:	Hakken L.	Projectnummer:	51 374
Postcode:	Amstelveen	Afdeling BTR:	Techn. tekening
Bouw-/reclamejaar:	2010 / 0	Datum:	13-11-2010
Soort object:	Opgevoerd: 0,001.005.008	Gecheckt door:	
Aantal kamers:	0		
BVO:	200 m <sup>2</sup>		
CBQ:	870684		



The Solids  
 Stadgenoot / Amsterdam  
 Architect: Baumschlager Eberle

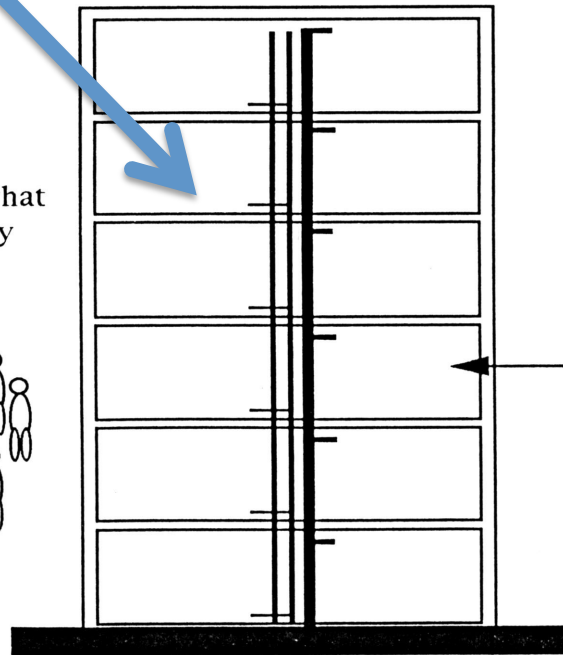
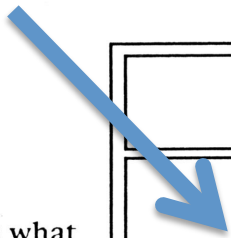
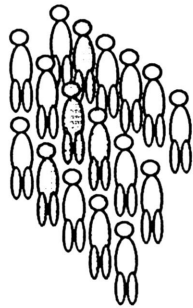
# Making good base buildings

What products help make good base buildings?

Architecture

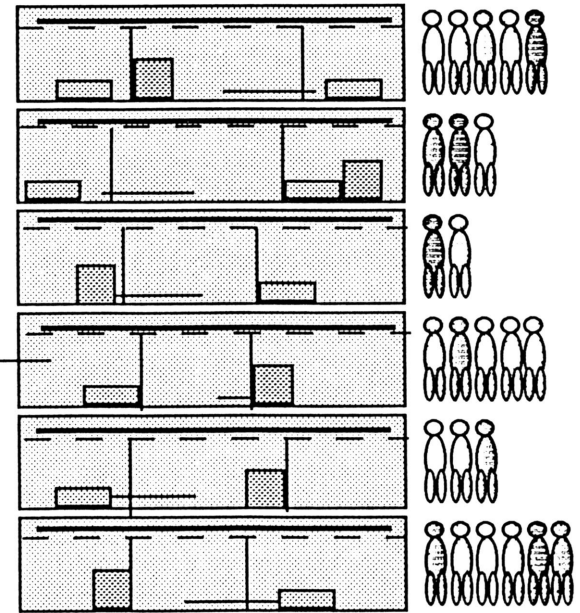
• Open Building

the base building concerns what is shared by everyone



Base Building Level

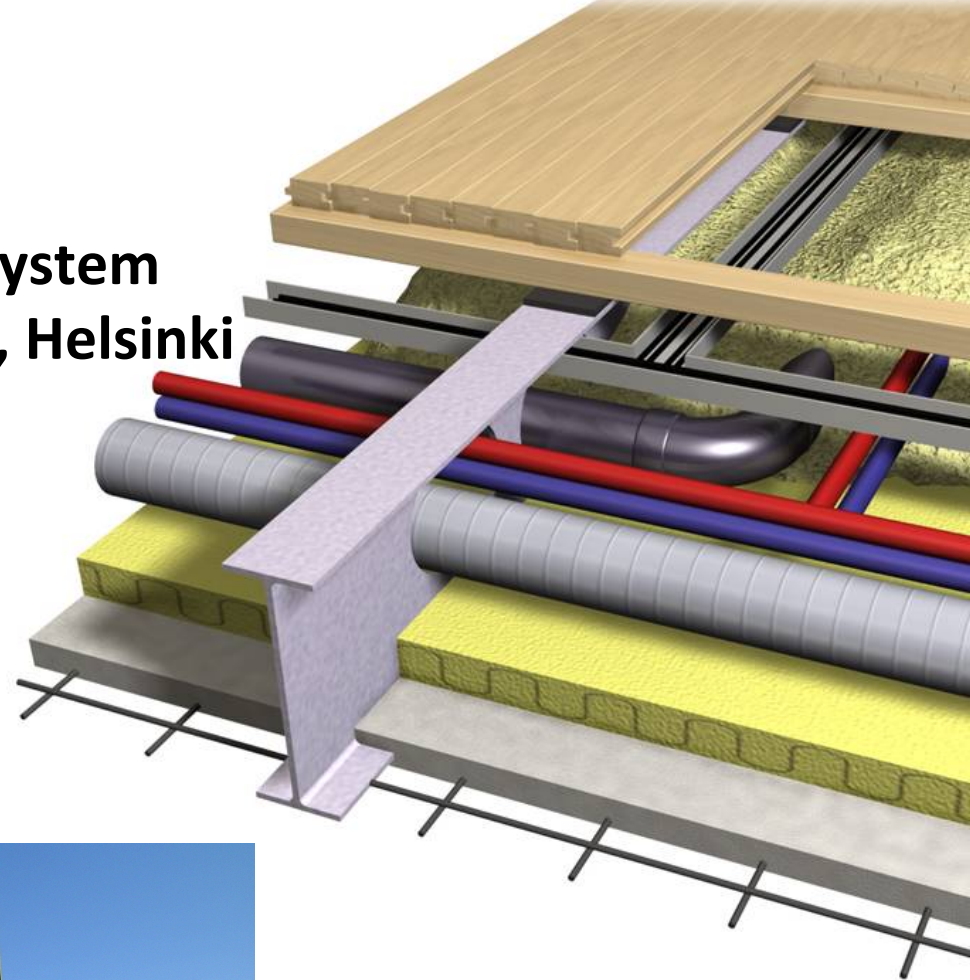
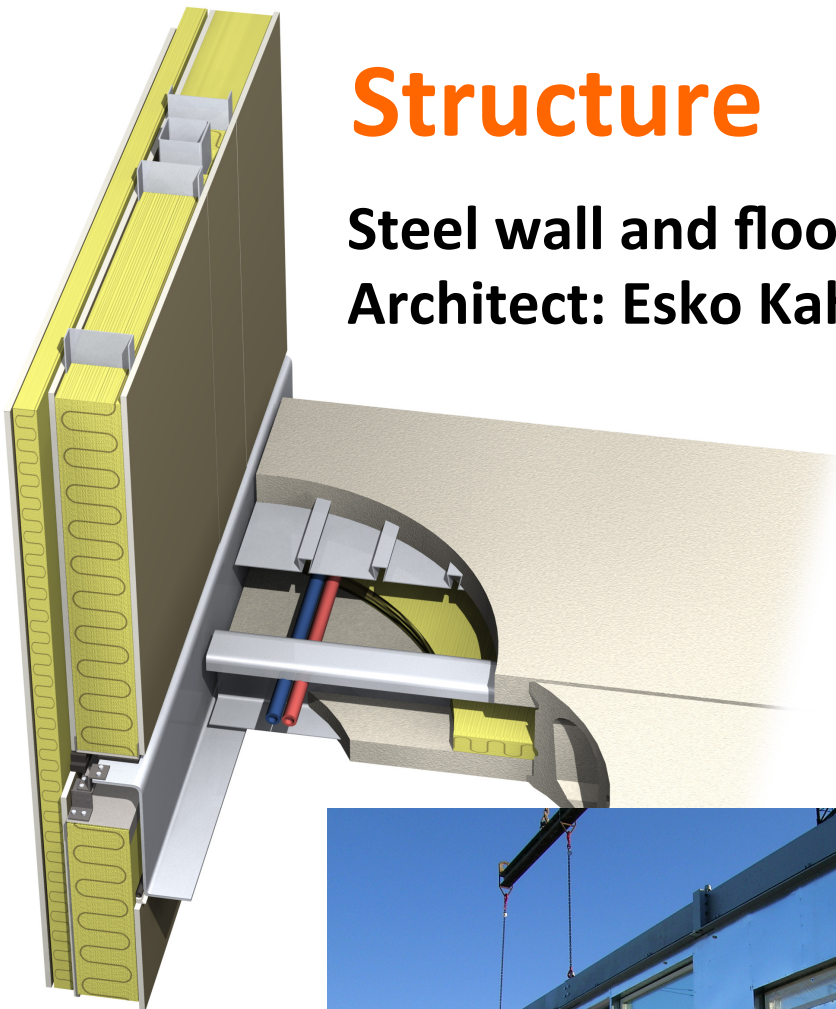
the fit-out concerns what is decided by each tenant independently



Fit-out Level

# Structure

Steel wall and floor system  
Architect: Esko Kahri, Helsinki



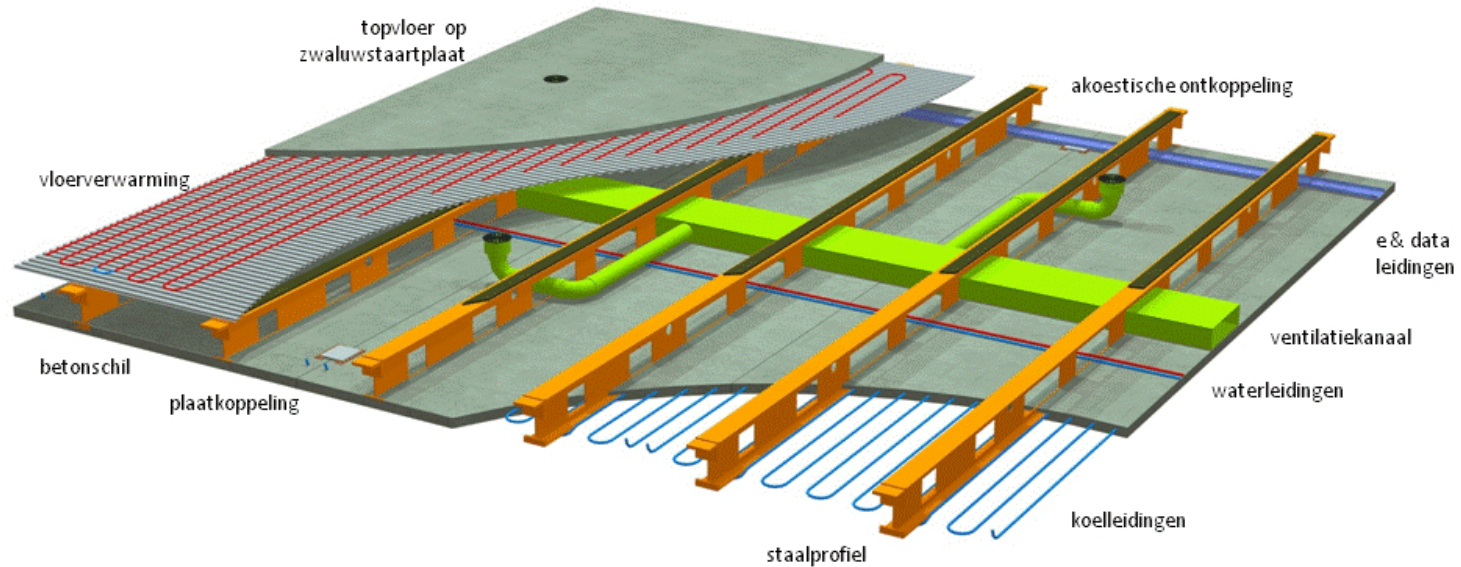


# Structure

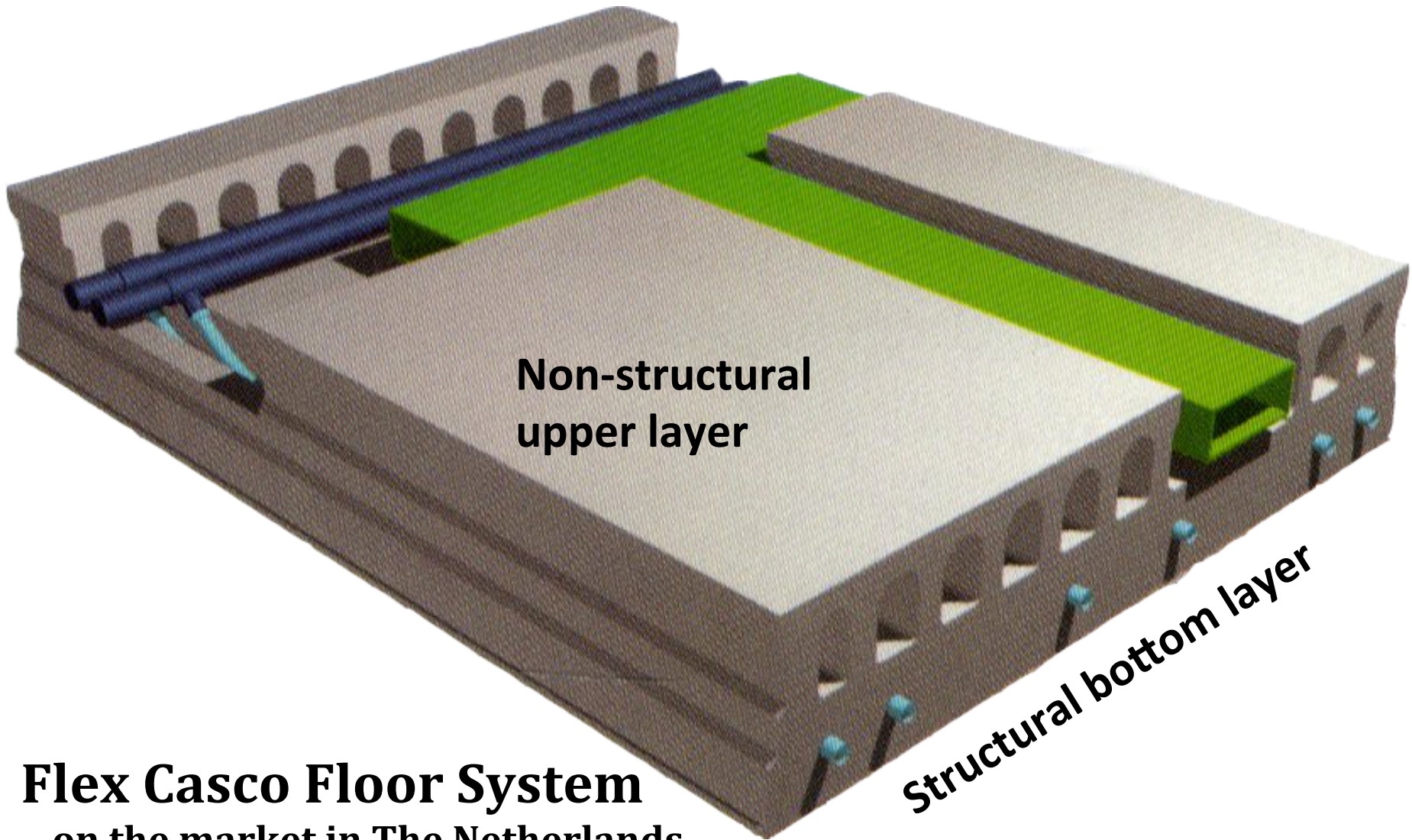
## Slimline Floor System

On the market in the Netherlands

S L I M L I N E  
B U I L D I N G S



# Structure

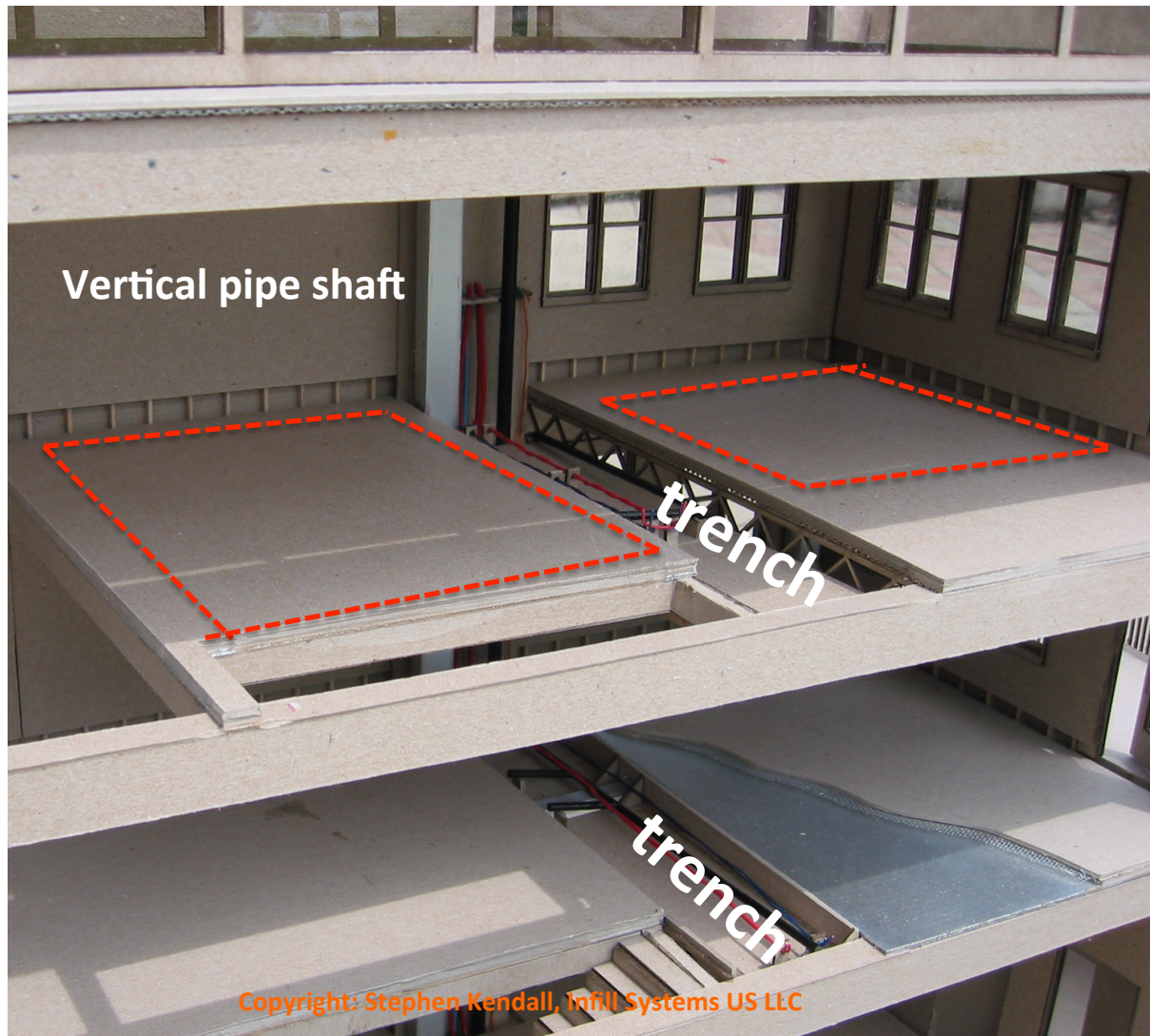


**Flex Casco Floor System**  
...on the market in The Netherlands



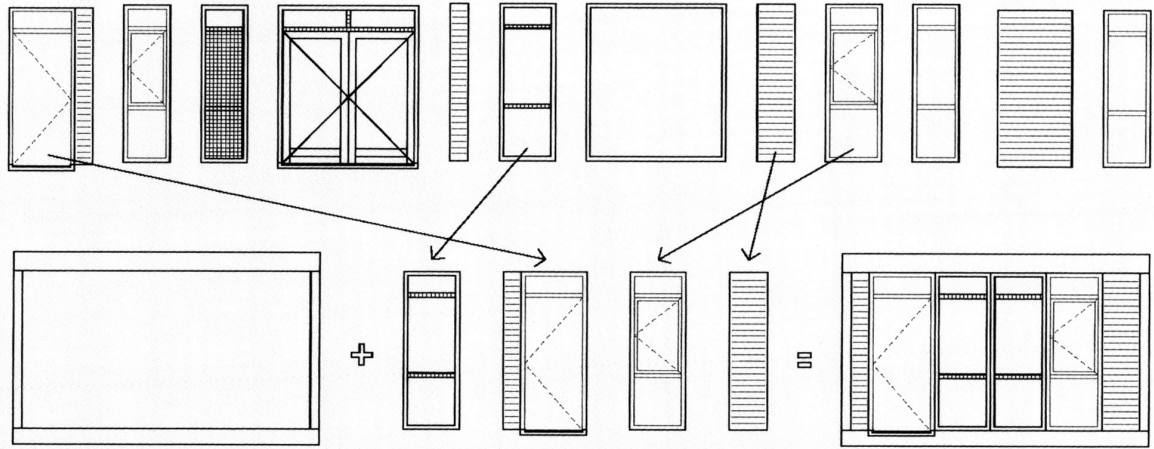
# Structure

Conventional construction with a “trench” for variable floor plans



# Facades

## Menu System



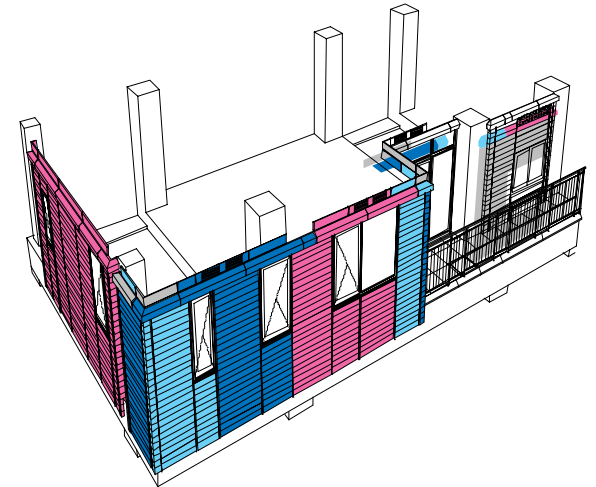
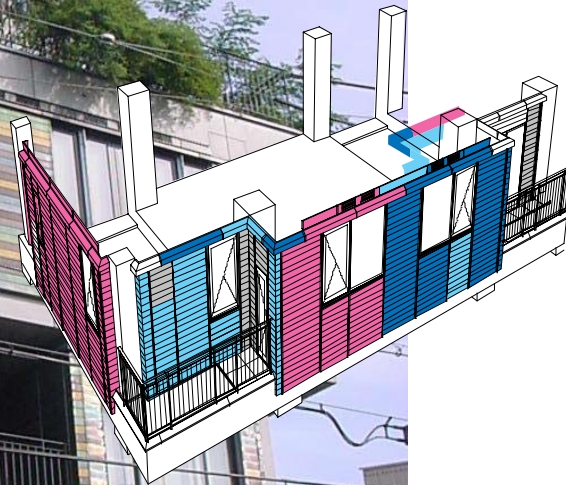
V



# Cladding

Pre-modification

Post-modification



Fixed



Moved



Moved  
(modified)



Newly installed/  
not used

## Next 21 /Osaka



..but facades can be fixed, too

The SOLIDS / Amsterdam

The Banner Building / Seattle

# Infill system products

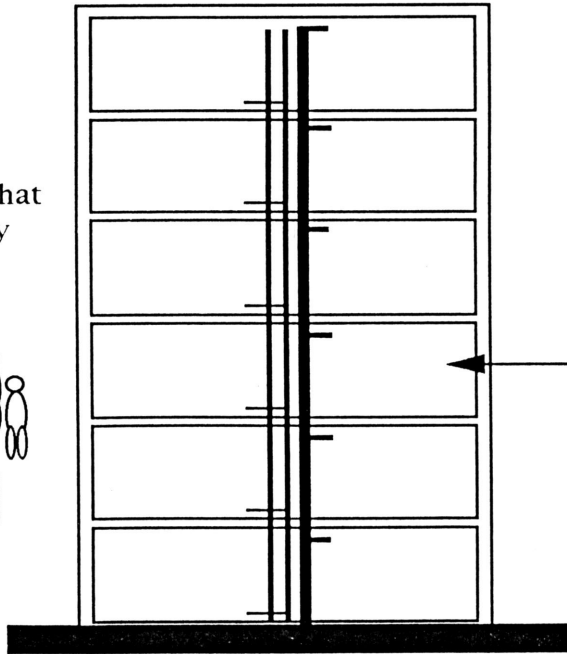
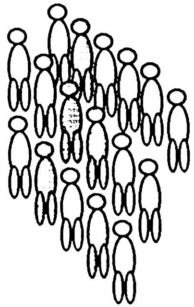
Architecture

• Open Building

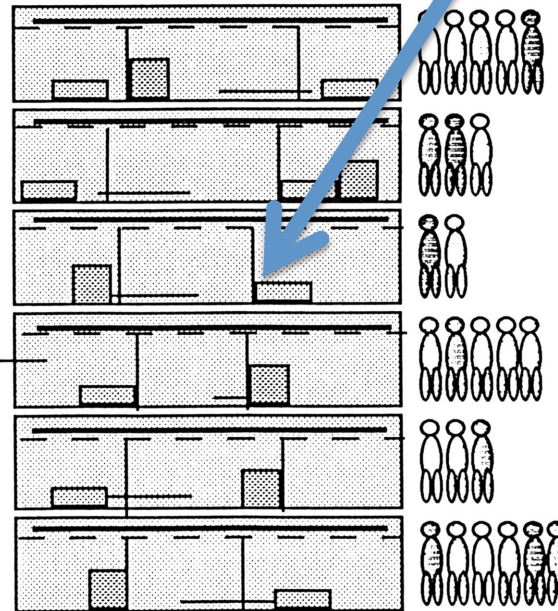
Serving the individual dwelling unit

the fit-out concerns what is decided by each tenant independently

the base building concerns what is shared by everyone

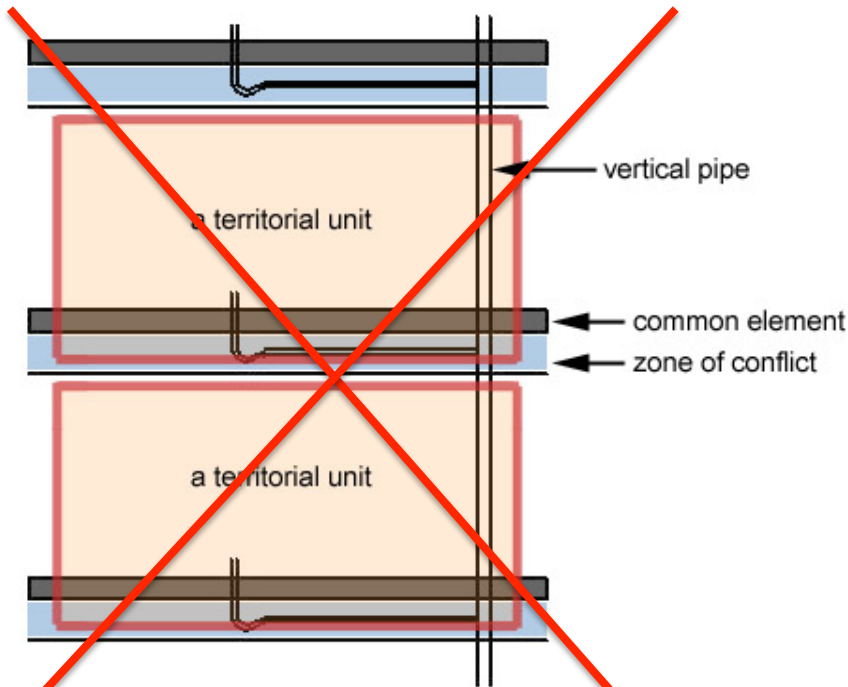


Base Building Level

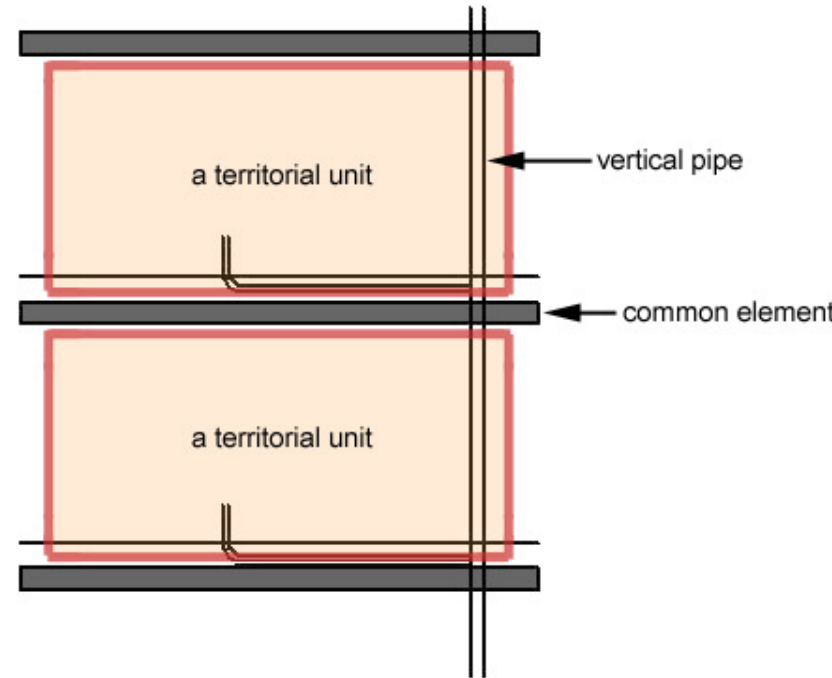


Fit-out Level

# Utility Systems Principle



Chinese conventional way has problem of conflicts



OB way offers clean autonomy of dwelling unit decisions that avoids conflict

Diagram courtesy Dr. Qiong Huang, Tianjin University



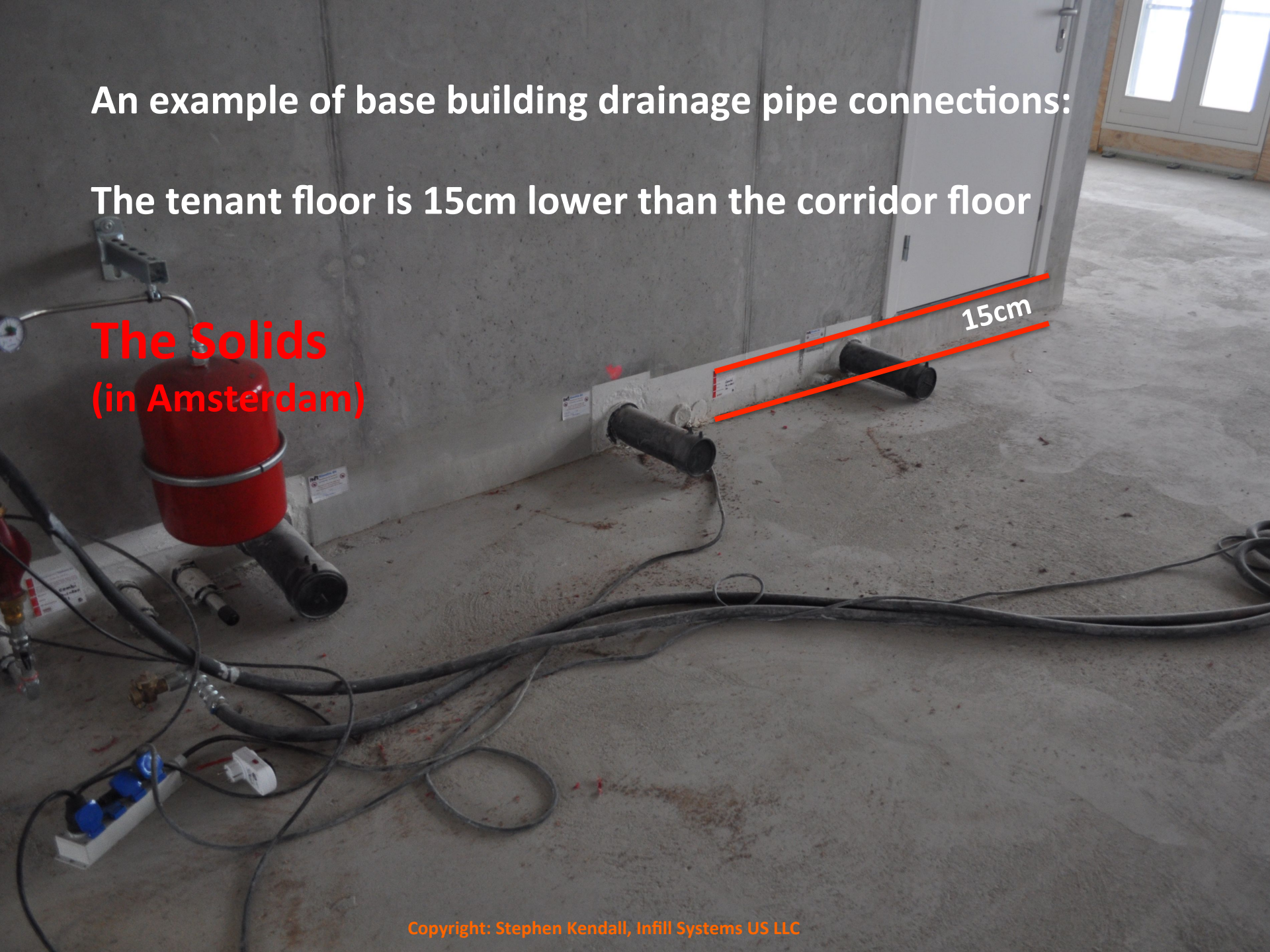
**A basic principle of open building:** drainage and other utility systems are accessible from the space they serve, not entering another owners' space

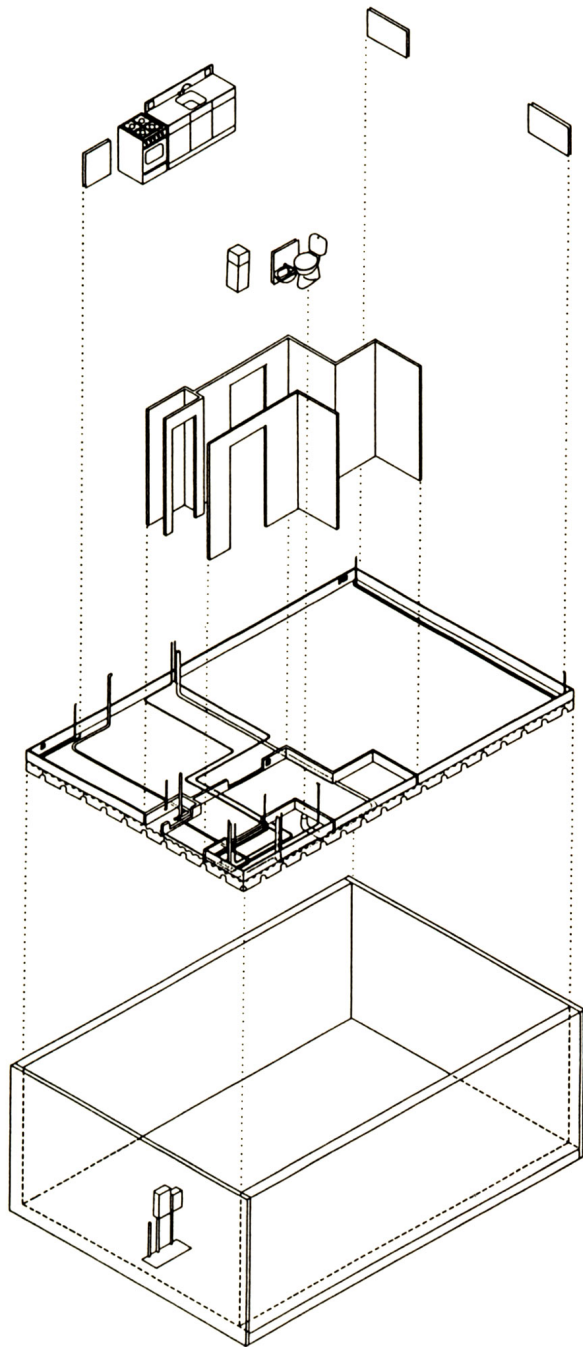
An example of base building drainage pipe connections:

The tenant floor is 15cm lower than the corridor floor

**The Solids**  
(in Amsterdam)

15cm





The “upper system” of consumer products

The “lower system” solving the piping/ducts

A serviced open space

# Technical solutions to an Infill System

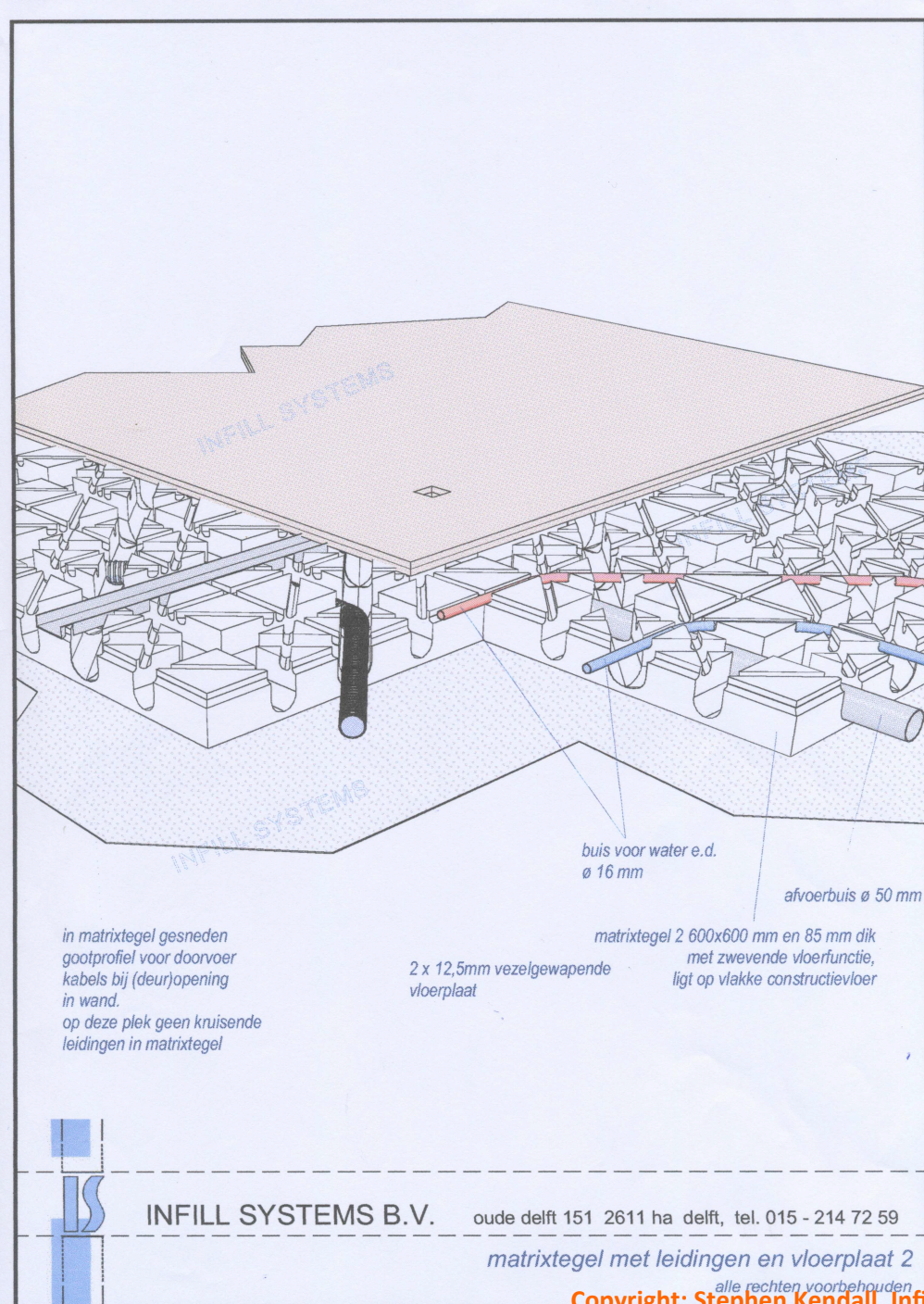


# Matrix Tile System



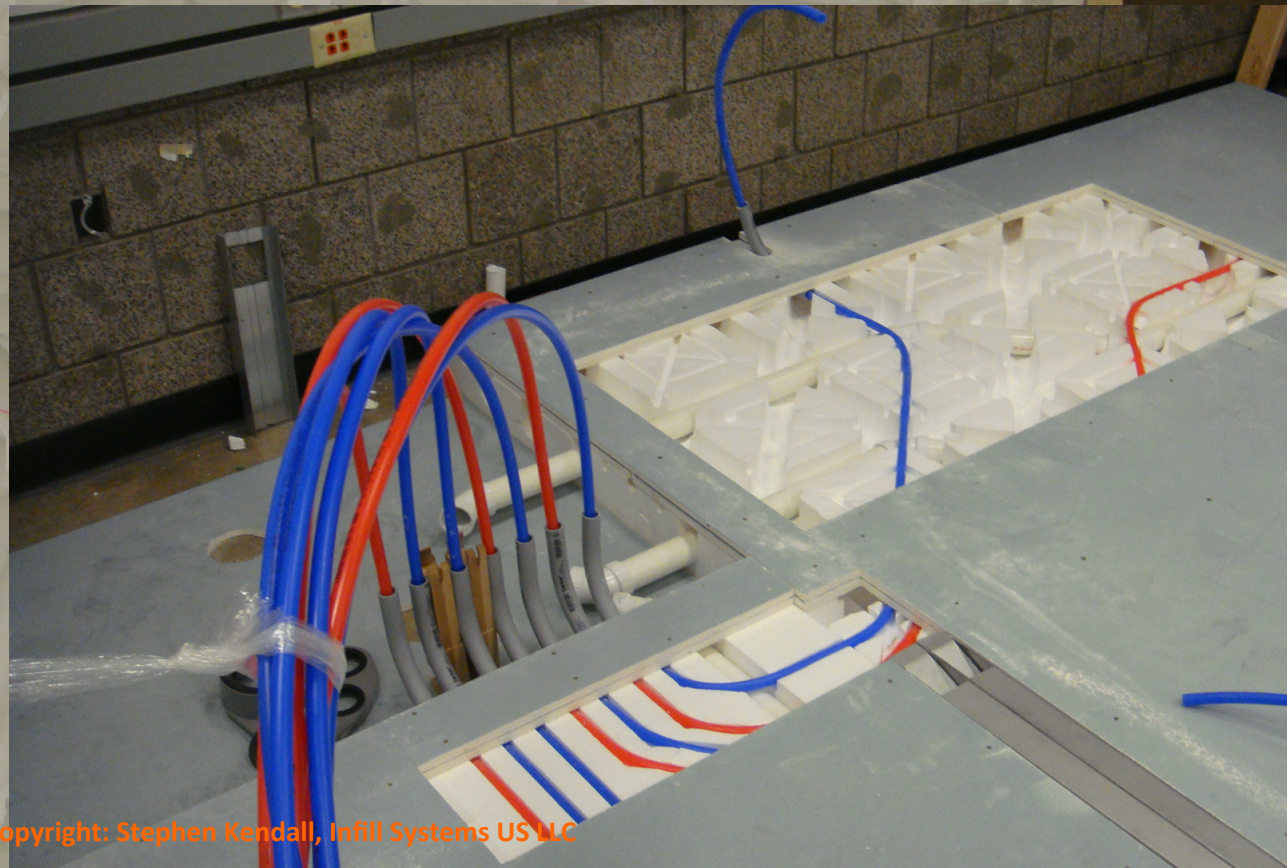
## Matrix Tile System Infill Systems BV / The Netherlands

Marketed in North America by Infill  
Systems US LLC



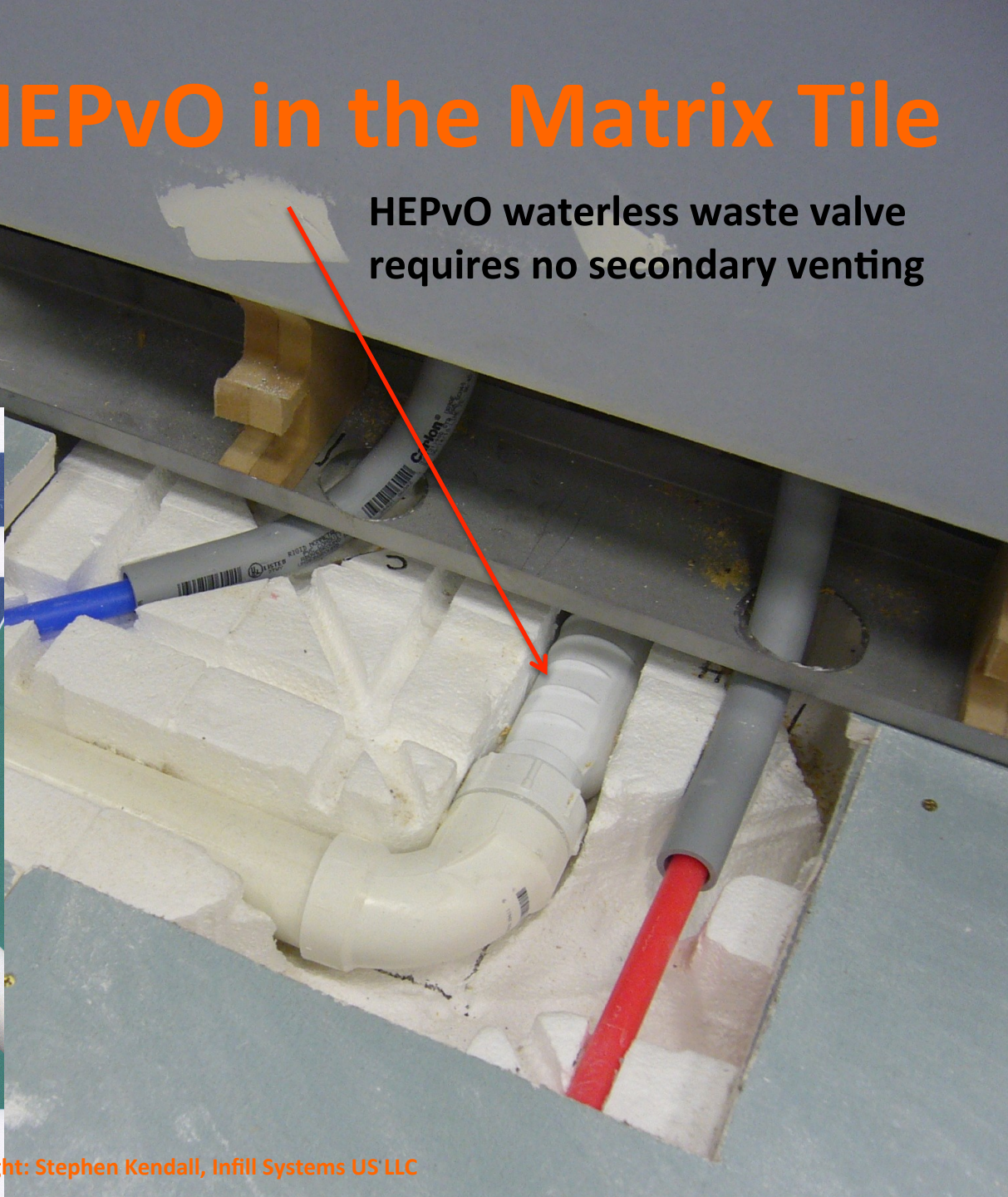
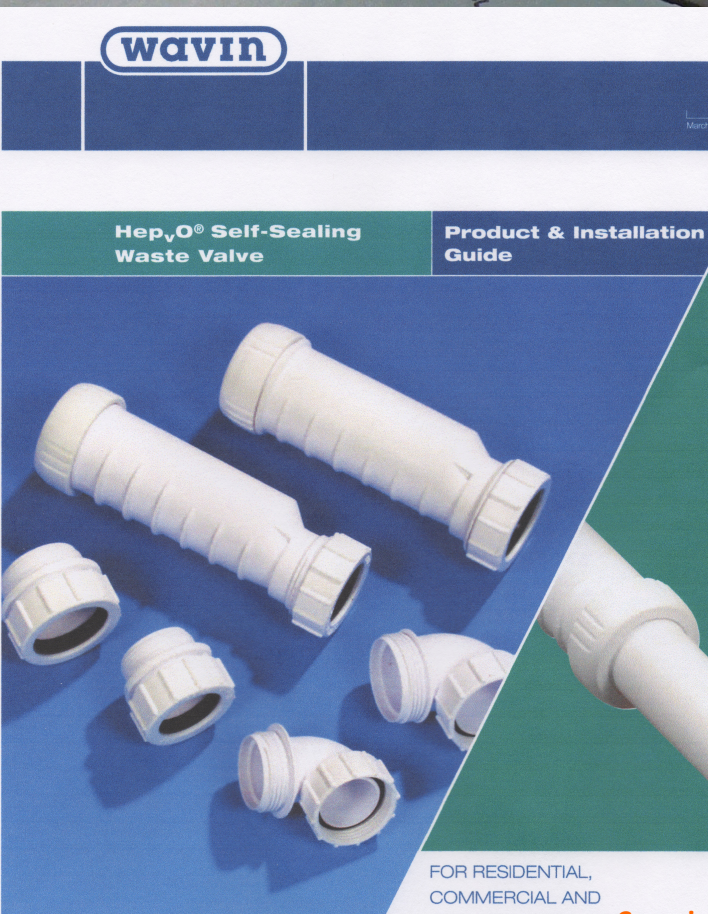
# Matrix Tile System

**Matrix tiles,  
“home-run”  
water piping, 0-  
slope gray water  
drain lines, and  
fireproof floor  
covering in place.**



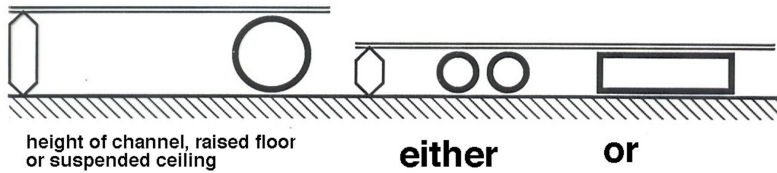
# HEPvO in the Matrix Tile

HEPvO waterless waste valve requires no secondary venting

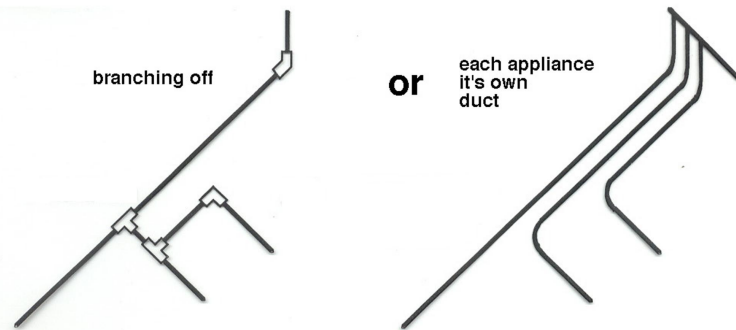


# New principles of utility systems

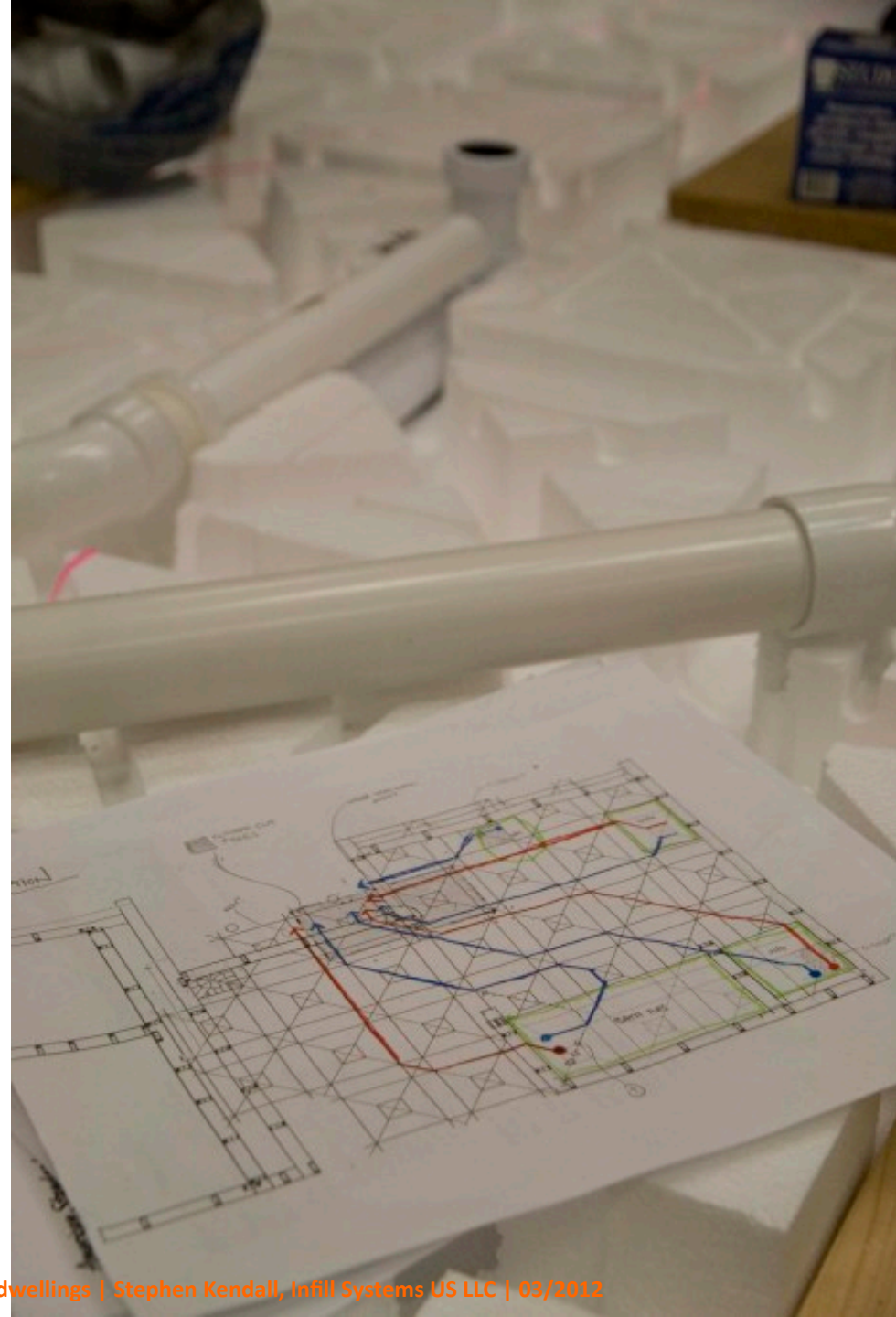
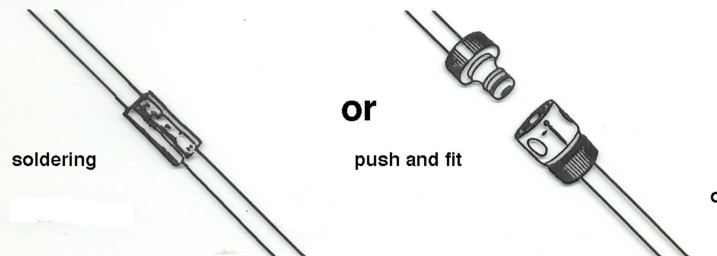
## Space-requirement



## Flexible fitting



## New fitting techniques



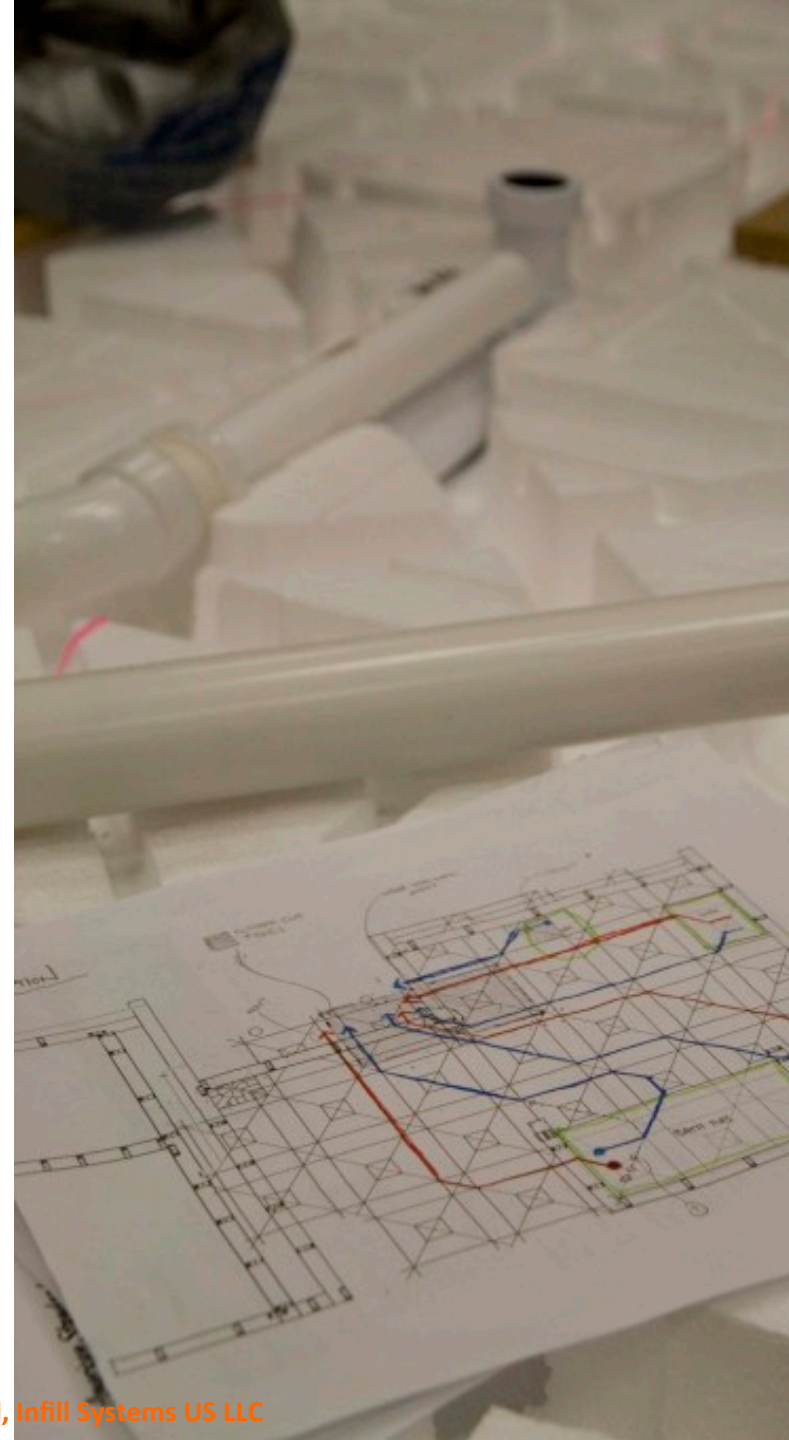
# ADVANTAGES

- *for DEVELOPERS*

1. **Decision flexibility on floor plans and equipment**
2. **Reduced cost and time for customization**
3. **One-unit-at-a-time rehab**
4. **Improved sound isolation between floors**

- *for BUILDERS*

1. **Increased quality, coordination and cost control**
2. **Faster installation**
2. **No floor penetrations at fixtures**
3. **Easier maintenance (all plumbing is within a unit)**



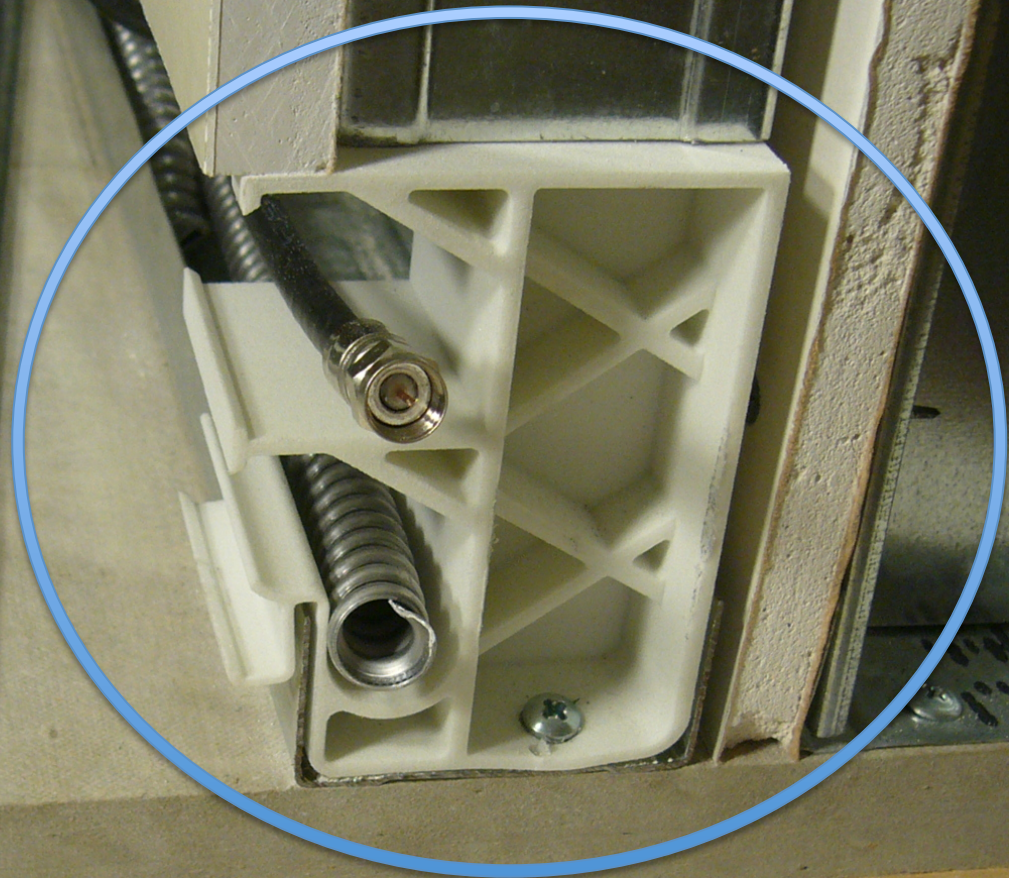
# CableStud

Outlets anywhere, anytime

# ISUS PRODUCTS SOLVE PROBLEMS in HANDLING WIRING



# CableStud

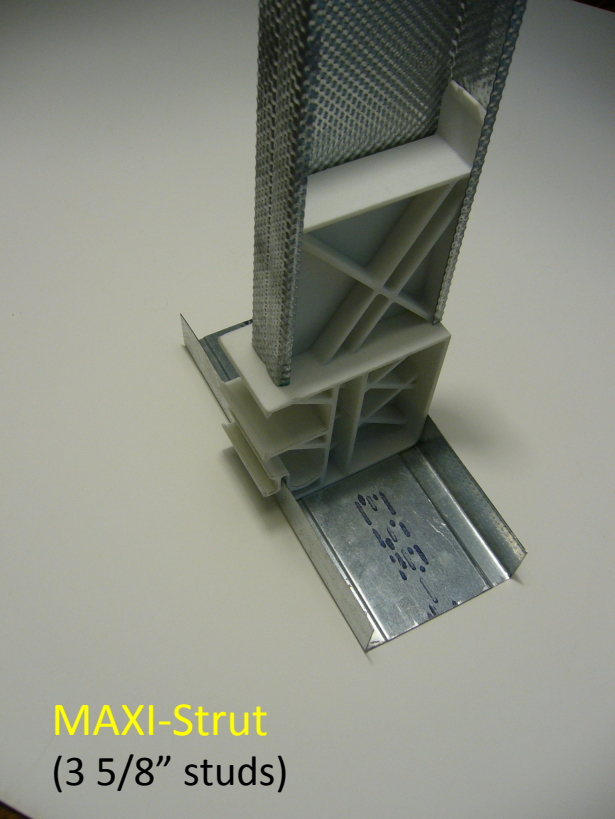


**CABLESTUD Mock-up with back plate for vinyl base**

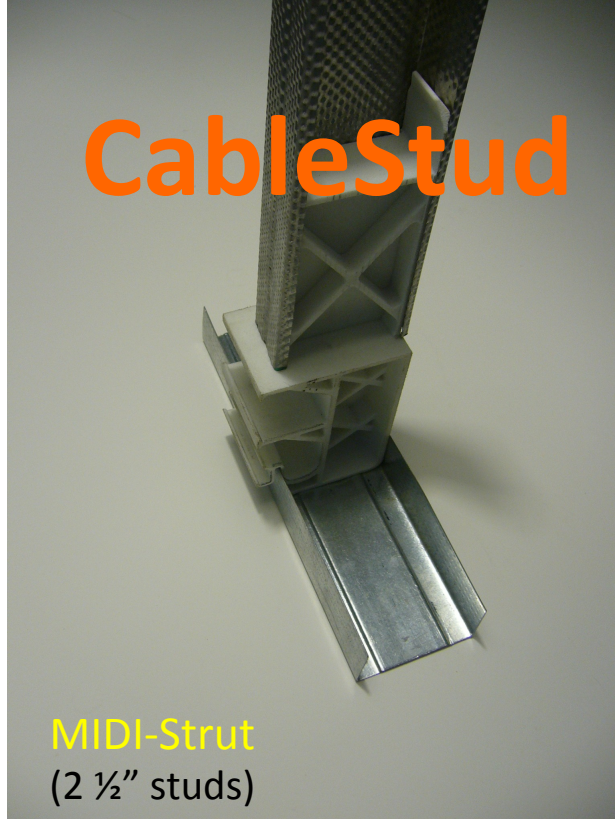
CableStud System / Infill Systems BV

Marketed in Europe by GYPROC and in North America by INFILL SYSTEMS US LLC



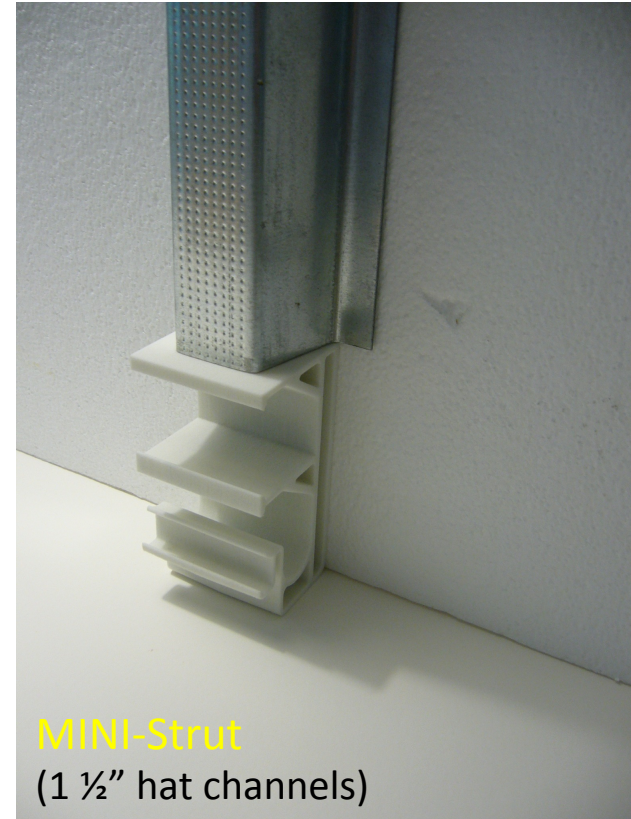


**MAXI-Strut**  
(3 5/8" studs)



# CableStud

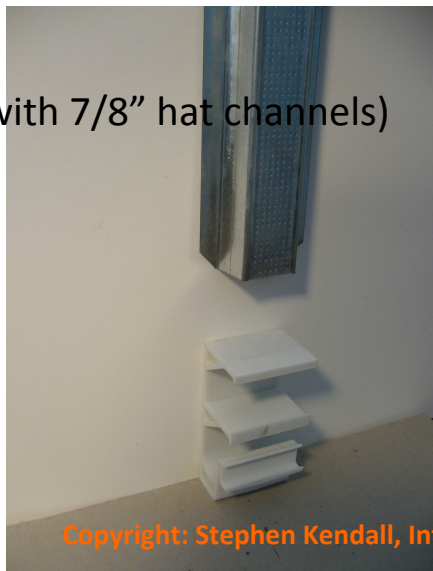
**MIDI-Strut**  
(2 1/2" studs)



**MINI-Strut**  
(1 1/2" hat channels)



**MICRO-Strut**  
(useful in wood-frame and with 7/8" hat channels)

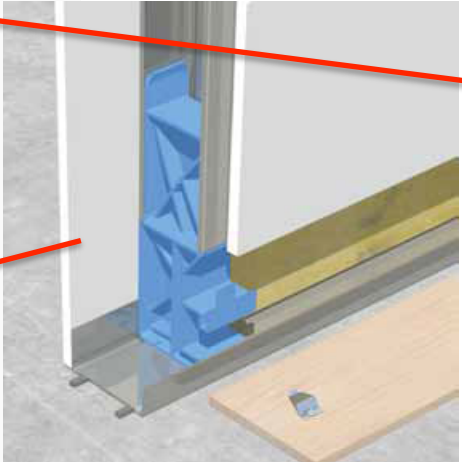
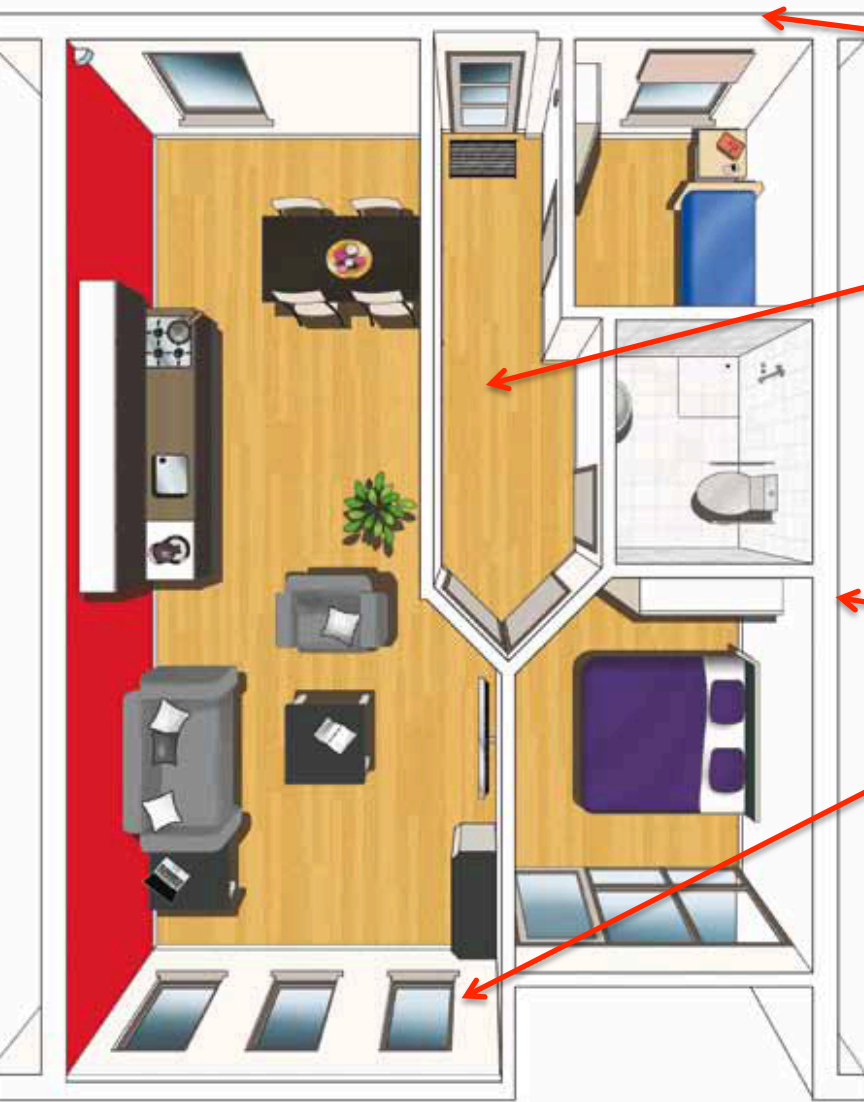


Copyright: Stephen Kendall, Infill Systems US LLC

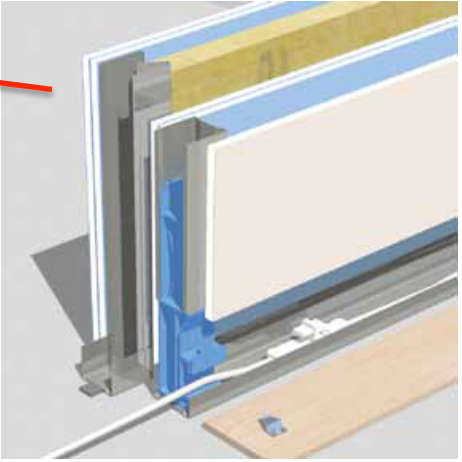


**Wood base clip**

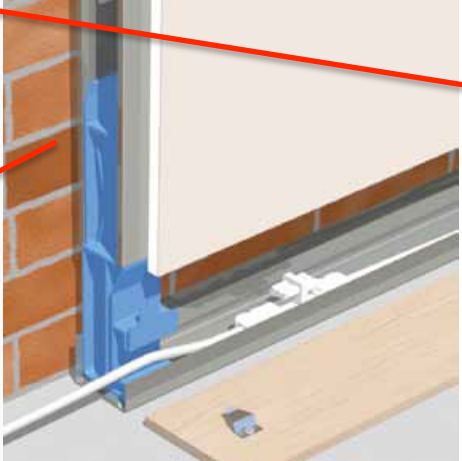




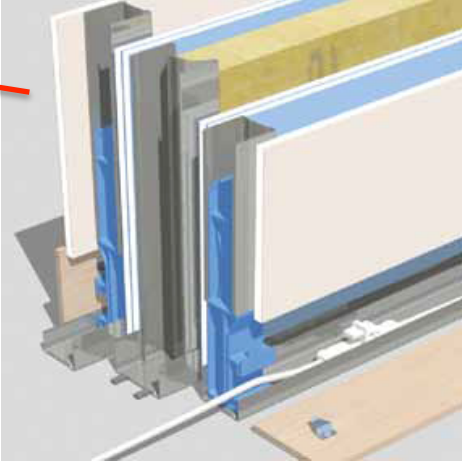
Typical partition wall



Liner wall against fire rated corridor wall



Liner wall against exterior wall



Liner walls on both sides of a unit separation wall

# CABLESTUD wall types to meet all conditions



**Delivery of metal studs with struts installed**



# CABLESTUD Installation

(Photos from the  
Netherlands)

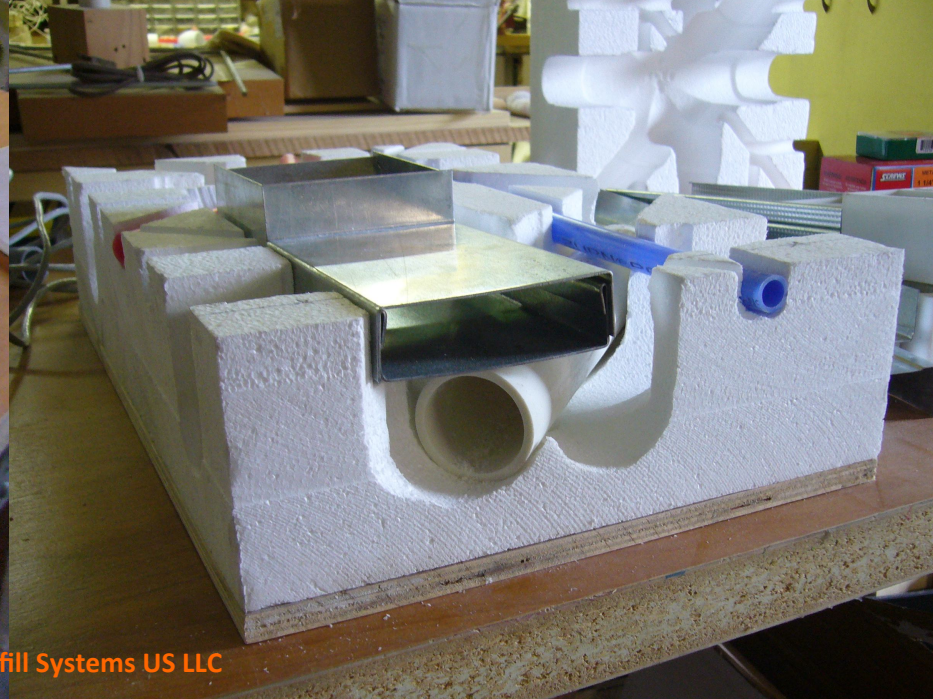
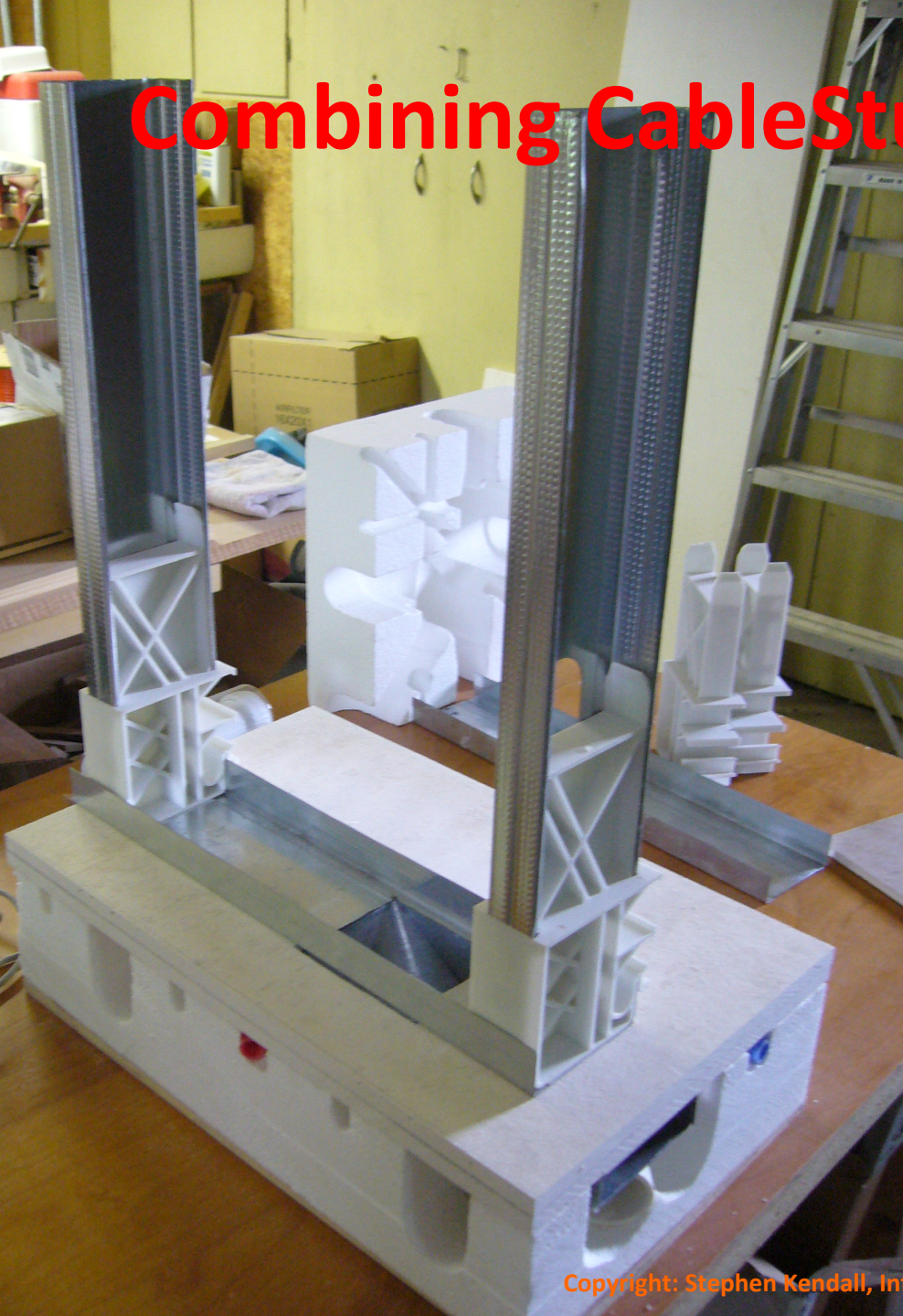




## CableStud in a wood-stud application



# Combining CableStud and Matrix Tile



# ADVANTAGES

- *for DEVELOPERS*

1. Outlets anywhere, anytime
2. Labor savings when data and electric outlets are added or moved

- *for BUILDERS*

1. Simplified mobilization and coordination
2. More organized wiring layout – everyone knows where the wires are
3. Accessible and fast connections behind baseboard







宽广的境界, 放眼于高处  
Attitude determines the vision

**MATRIX TILE SYSTEM**

**+**

**CABLESTUD**

Invented by Professor Age van Randen; under development in the Netherlands for several decades.

Both are owned by INFILL SYSTEMS BV, Frans de Vries

I represent INFILL SYSTEMS BV, and have my own company bringing these products into the US market.